

CONTINENTAL SELLING PRICES: AUSTRIA S6.15; BELGIUM F.25; DENMARK Kr.3.5; FRANCE F.3.0; GERMANY DM1.6; ITALY L.500; NETHERLANDS F.2.0; NORWAY Kr.3.5; PORTUGAL Esc.20; SPAIN Ptas.10; SWEDEN Kr.3.25; SWITZERLAND Fr.2.0; DRE 12p



Six Africans give Smith land victory

BY OUR OWN CORRESPONDENT

SIX AFRICAN MPs voted today with 38 Rhodesian Front MPs to give the 44 votes necessary to pass the Land Tenure Amendment Bill...

Argentine bid angers Falkland islanders

By David Habakkuk

FALKLAND Islanders reacted sharply last night to the news that Argentine interests are bidding for the Falkland Islands Company...

Leyland may have to shut plants soon, Board fears

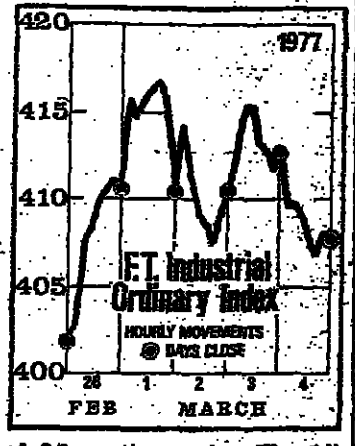
BY TERRY DODSWORTH AND ALAN PIKE

The confidential letters which passed between the Government, the National Enterprise Board and British Leyland last week...

The letters show that British Leyland believes that if it cannot restore industrial relations peace very soon...

Equities and gilts drift lower

EQUITIES fell in light trading. The FT 30-Share Index was 4.3 down at 407.9 for a rise



of 6.2 on the week. The All-Share was 0.8 per cent lower at 171.49.

Provisional IRA has responsibility for the murder of Mr. O'Kelly

Provisional IRA has responsibility for the murder of Mr. O'Kelly, a former Director of Prosecutions...

ake hits Europe

An earthquake hit Eastern Europe last night, rocking buildings in Moscow, Belgrade, and other cities...

anda departs to bishop

The Rt. Rev. Brian Bishop of Karamoja, who from Belfast and has been in London since 1974...

rchill sale

Paintings belonging to the late Spencer Churchill were sold at a total of £86,300...

ice boycott

The Police Federation is to seek repeal of the 1984 Police Act, which limits its freedom of action...

Midland profit doubles-£166m.

MIDLAND BANK pre-tax profit in 1976 more than doubled to a record £166.4m.

Tikkoo picks non-union crew

MR. RAVI TIKKOO, owner of the Globik Venus oil-tanker said last night that it expected the French unions would make sure that the ship did not sail with a non-union crew...

U.S. welcomes Dr. Owen's human rights speech

BY JUREK MARTIN, U.S. EDITOR

THE U.S. Administration has given the warmest of welcomes to the British support for President Carter's stand on human rights...

Car sales up 13% last month

CAR SALES rose 13 per cent last month over January, while imports declined to the lowest level since July...

Private members Bill introduced by Mr. John Ryman

A State-controlled building society with powers to nationalise existing building societies failed decisively in the Commons...

SAUDI ARABIA has persuaded Bahrain to join its campaign against foreign companies

SAUDI ARABIA has persuaded Bahrain to join its campaign against foreign companies which, it alleges, inflate their prices to Gulf Governments...

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Critical response

Even Mr. Pierre Trudeau, the Canadian Prime Minister who was here last week, demurred when he said he preferred quiet diplomacy...

Market Leaders - an 'index' fund

During the past four months the U.K. equity market has rallied, rising 47% since the end of October.

Tax and administrative advantages

The maximum tax rate on any gain you make on selling your units will be only 12%, compared with 30% tax on gains made through direct equity investment.

A cost saving share exchange scheme

Holdings of between £500 and £5000 in any share in the portfolio are acceptable at the market buying price without expenses.

General Information

To invest, use the form provided and units will be allocated at the price ruling on receipt of your cheque.

Use this coupon to invest immediately or for more details which you may wish to discuss with your professional adviser.

Investment form for Schlesingers Market Leaders Fund

Premature

Approval of the Bill, he told the African MPs, "would mark the start of a new day which will ensure that all aspirations of their people will indeed be met."

How to benefit when the U.K. market rises

During the past four months the U.K. equity market has rallied, rising 47% since the end of October.

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STEEK PRICE CHANGES YESTERDAY

Table of stock price changes including Rises, Falls, and Shares

FEATURES

Table of market features including Budget problems, The airway to the Isles, and ON OTHER PAGES



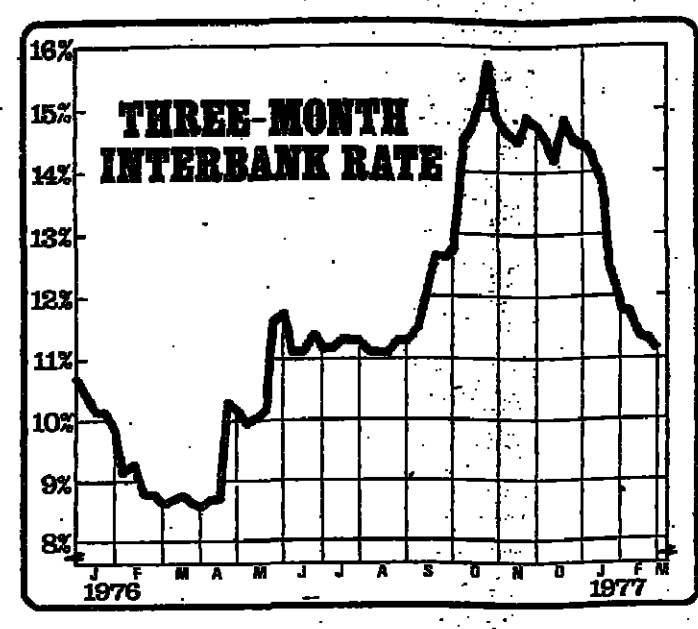
# The week in London and New York

## MLR still pegged at 12%

### ONLOOKER

MONDAY'S SHARP rise in equities had been extended to 13 1/2 points by mid-day on Thursday. But then the Bank of England signalled that MLR was to stay put for another week and, taking its cue from the gilt-edged market, the 30-Share index slipped below the best of the day. Further falls yesterday left the index up 6.2 points on the week at 407.9 — still comfortably on the right side of 400 with just over three weeks to go to the Budget.

Gilts are beginning to show signs of nervousness. The authorities' approach to the structure of interest rates is having a slightly confusing effect with MLR now standing some three-quarters of a point



### TOP PERFORMING SECTORS IN FOUR WEEKS FROM FEBRUARY % change

Newspapers, Publishing	+7.4
Mining Finance	+7.2
Machine Tools	+7.2
Insurance Brokers	+5.5
Textiles	+4.9
Stores	+4.3
All-Share Index	-4.3

### THE WORST PERFORMERS

Discount Houses	-3.2
Household Goods	-3.0
Chemicals	-4.0
Hire Purchase	-5.3
Investment Trusts	-5.4
Merchant Banks	-5.5

Until now Beecham's U.S. consumer products business has centred on two products, Brylcreem and Macleans toothpaste, neither of which has been particularly profitable and both have badly lagged behind the growth of the U.S. pharmaceutical side, which was boosted by the purchase of the Massengill Pharmaceutical Company in 1971. The Calgon acquisition, Beecham's largest ever, aims to partly restore the balance. Calgon's sales have grown by 45 per cent over the last two years, and it has a number of brand leaders, of which the most important is a fast growing anti-static fabric softener.

However, like other U.K. companies Beecham is having to pay a high price to buy its way into the U.S. Although just over two thirds of the consideration is deferred for two years, Beecham is paying \$82m for net assets of \$35m, and it will be some time before Calgon, which lost \$0.4m last year, has any impact on Beecham's pre-tax profits. These should exceed £120m this year.

### Plessey retrenches

That Plessey intends to axe 4,000 jobs in its telecommunications division did not come as a surprise to the market. Last November the Post Office indicated plans to cut orders for telephone exchange equipment by £220m. (about 30 per cent.) over the next three years. That came on top of the swinginge 40 per cent. cuts in the 1975-76 ordering programme, and a further 25 per cent. cutback for 1976-77. And in the year to last September both the other major suppliers of equipment, GEC and Standard Telephone and Cable, made reductions in their labour forces of over 20 per cent., and have both put further jobs under the hammer since. In reality Plessey is simply catching up with events.

Plessey's profits for the year ending this month will be unaffected by the latest moves, and outside estimates still stand at around £40m. (£34.7m.) pre-tax. However redundancy costs seem certain to rise sharply in 1977, against the £1.6m. expected this year. One estimate has pitched these as high as £5m., and as a result the prospect of earnings growth in 1977-78 seems remote. That leaves the 10 per cent. yield as the major prop for the shares.

### Ship repairing

Wednesday's news that the Government is dropping the ship repairing part of its aircraft and shipbuilding nationalisation Bill prompted a mixed reaction from the market. Those companies which will now

retain profitable ship-repairing businesses saw a favourable reaction in share prices. Swan Hunter shares rose by 33 per cent on the week to 70p, while Laird Group's increased 9 per cent to 56 1/2p. For Swan Hunter the decision means that it will still be a viable trading company even after its shipbuilding side has gone, rather than just a cash shell.

The sharpest response came from Hawthorn Leslie's shares however. These climbed by 45 per cent over the week to finish 81p. Following two years of heavy losses at RL the market was clearly gladdened that vesting day should now be no more than two months away.

Elsewhere the news was met with less enthusiasm. Vosper, which may still lose its ship-repairing side to the State, saw its shares fall by 4 per cent on the week to 87p. At the time of the Government decision Vosper's ship-repairing interest was not a separate subsidiary on Thursday it quickly formed this division into a new individual company. Yarrow's shares rose 4 per cent to 179p following Monday's full year results which showed trading profits of £4.2m. after a £4.8m. contribution from shipbuilding.

links with international traders, excluding the use of a broker. So that Smith is keen to tap. So far the Council says no. But it does have a special committee studying the current tangle of international dealing systems that operate out of London, and for their part Smiths are not giving up the fight. They also have plans to enlarge their affair business within the existing Stock Exchange dealing regulations.

Meanwhile the firm continues to make money out of gold shares, this market has been noticeably strong recently and, moreover, equity turnover in general has made a healthy enough start to 1977. All this is meat and drink to Smiths which only runs an equity book: the value of equity turnover in January and February was 30 per cent. up on the monthly average for 1976 and some 46 per cent up on the average for the final quarter of last year.

### Slowing Scanner

At 21p, EMI is almost a quarter below its 1976 peak: Thursday's half-time figures help explain why, confirming that profits in the much vaunted medical electronics division are now slowing down. After six months the group is £7.1m. ahead overall at £37.6m. pre-tax, but for the year as a whole profits are unlikely to rise by more than a sixth. Electronic profits are still rising, but colour TV in Australia has turned down and the group's performance takes a hit. EMI describes as a considerable slowdown in its North American Scanner business. New orders in this field have tailed off noticeably for which the company blames the increasing regulatory authorities. EMI reckons this could persist through most of 1977. Meanwhile, the prospective p/e is around 7 1/2.

### Dealing rebuff

The jobbing firm of Smith Bros. remains determined to expand its business in Gold-mining shares despite the rebuff it received this week from the Stock Exchange Council. The official London market in Gold shares has been declining for a number of years and Smith is now the only jobber operating a kaffir book. Time zone advantages have kept London an important centre for Gold share dealing, but the bulk of this takes place outside the confines of the Stock Exchange. And it is this market — that is direct

# New York

## Modest rise

BY JAY PALMER

NEW YORK, March 4

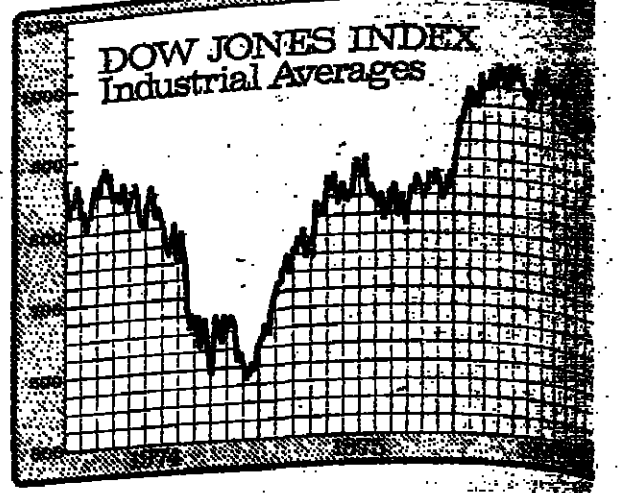
WALL STREET continues to lack anything in the way of sparkle. Even the small price rally seen over the last five days has only occurred in the most modest of trading volume levels and, quite understandably, the gains have failed to inspire confidence and hope in all but the most bullish of traders.

The decline in share prices seen so far this year in the prime 30-share Dow Jones Industrial Index comes close to 7 1/2 per cent, a large drop for a mere eight-week period. At the same time most of the other well-known indices, such as the NYSE Composite and both the Standards and Poor's 400 and 500 are down by roughly the same amount.

But despite this gloomy evidence, it would still be wrong to assume that prices everywhere are falling just this fast. Over the first two months the Value Line composite and the NASDAQ Industrial indices show declines of only just about 3 per cent and 1 per cent respectively. The Amex Index actually showed a gain for January and now only stands less than 1 per cent down on the year.

The rout in share prices has really only occurred in the better known and larger blue-chip companies which constitute virtually all of the DJ-Index and account for a very large component of the other measurements. The real mass of secondary issues are indeed often showing gains or, at worst, the smallest of declines.

There are a number of reasons for this relative weakness at the top. First, such selling as there has been has quite clearly come from the larger institutions and investors who always, for aims of liquidity, concentrated their holdings in the most marketable of stocks. The mass of smaller investors who dominate Amex Trading may not be buying but there is little evidence that they are selling.



At the same time, market analysts here are quickly becoming convinced that there has been, over say the last three or four months, a marked change in U.S. investment habits, for both large and small investors. The swing has been away from the high risk, high reward capital appreciation shares towards a much more conservative based philosophy that favours perhaps low performing but nevertheless high dividend paying issues.

Not unnaturally, this swing has also tended to redirect investment attention away from the equity market towards the bond and corporate prices of which there may not have been as much this year, the only penance for this extent. A number of Street's largest issues now offer small bond services, guaranteed redemption on bonds, and low dividend problems.

# Mining A quiet satisfaction

BY PAUL CHEESRIGHT

GOLD ANALYSTS are a cautious breed. They need to be because the vicissitudes of the market make firm prediction a hazardous business. So it is hardly surprising that the latest International Monetary Fund gold auction has not evinced comments going much beyond the assessment that the results were satisfactory.

Indeed, the results were all of that serving to consolidate international bullion prices above \$140 an ounce — beyond the barrier that had seemed impenetrable only two months or so ago. The average price at this week's auction, the first to be held on a monthly basis and offering 325,000 ounces, was the highest since the auctions began at \$148.51 an ounce.

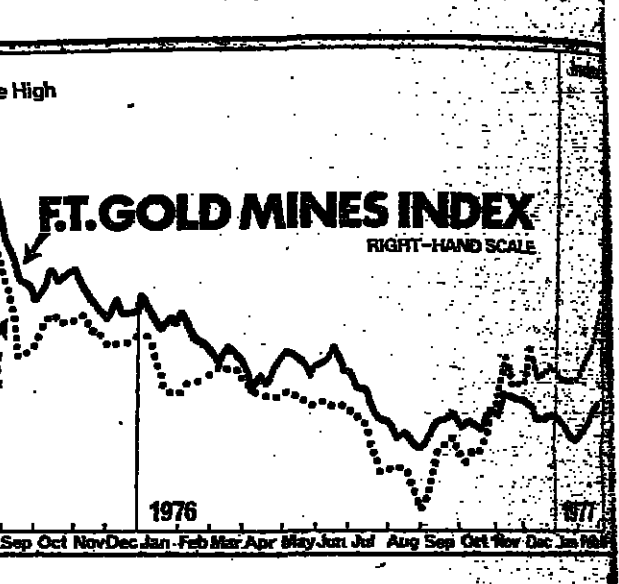
The successful bidders offered prices between \$145.55 and \$148, but the number of accepted bids was smaller than at previous auctions. Fourteen bids were accepted from seven banks, while the total number of bids was for 1.63m. ounces. Of the gold available all but 600 ounces was sold.

The market seems to be absorbing quite happily the extra supplies. It is an indication of the price's strength that the current level has been reached after the market had also absorbed some 80 tonnes of Chinese gold.

Some of the firmness may well be attributed to a growth in investment demand in the face of the continuing inflationary pressures of the international economy. This would tend to suggest future nervous fluctuations on the market as profits are taken before, say \$150 is breached and a new trading range established.

Certainly wider movements have been seen on the market this week, comparing the closing prices each day, than at any time this year. The closing price yesterday was \$145.875 an ounce against \$140.125 a week before.

But speculative movements need not damage the firmness of the market provided industrial demand remains strong. It was this demand which prevented the price collapsing last



year, in the view of the London bullion dealers Samuel Montagu in their annual review.

If jewellery demand is maintained at the same level in 1977 we would anticipate a stable and rising market for gold," Samuel Montagu wrote.

Of course, the gold price rise in recent weeks has not taken place in isolation. It can be seen as part of a more general process of rising metal prices. But it has also served to endow the gold share market with more vigour.

The performance of the Gold Mines Index which closed yesterday at 132.5 compared with 119.8 at the beginning of the year suggests that investors have begun to discount the political troubles of southern Africa. There is some expectation that the Index will continue to rise provided there are no further rises in South Africa and provided the bullion price retains its firmness.

By contrast, Australian mining shares have not been actively traded and the market has lacked direction. Western Mining, for example, which last week announced a healthy increase in interim profits and dividends, has had only a modest rise in its share price, closing yesterday at 130p compared with 125p a week before.

Western Mining closed at \$47.03m. (24.5m.) against \$45.49m. in the same period of 1975. The interim dividend is 3 cents (1.8p) compared with an interim of 2.5 cents in the last financial year and a total payment of 5 cents.

Western Mining was helped to some degree by the devaluation of the Australian dollar, but it also gained from price rises. These two factors should contribute to a further improvement in the second half, but the international market remains sluggish. In spite of the fact that Western Mining managed to increase sales by 8 per cent. in the first half over the 1975-76 first half, stocks also increased by 300 tonnes.

The experience from price rises was different at the Canadian producer, Inco. There was an increase there last October but because the group was operating a price protection programme until the end of 1976, there was a rush from customers and record sales in December.

The consequence of this is that Inco is facing lower sales during the first quarter of this year. Thereafter it expects the market to pick up. There was, in fact, a quarter-by-quarter rise in deliveries in 1976, but the basis for the rise was rather fragile.

In the Inco annual statement, the chairman, Mr. Edward Grubb, makes the same point about the market that the

### MARKET HIGHLIGHTS OF THE WEEK

	Price	Change	1976/7	1976/7	
	Y'day	on Week	High	Low	
F.T. Ind. Ord. Index	407.9	+ 6.2	420.8	265.3	Equities fade after good start
Gold Mines Index	132.5	+ 7.3	246.9	78.8	Strength of bullion price
Asimole Inv.	64 1/2	+14 1/2	64 1/2	49	Agreed offer from Tricentral
Asams Invs.	95	+20	95	42 1/2	Tax sector re-rating
Ayer Hitam	390	+45	390	160	Inc. div. with half-year results
Beecham	424	+24	438	249	Large U.S. acquisition
Bourne & Hollingsworth	70	+22	74	48	Speculative bid hopes
Camellia Invs.	120	+22	128	63	Reflects commodity interests
GUS A	196	+20	224	123	Hopes of tax cuts in Budget
Hawthorn Leslie	61	+19	65	23	Govt. moves to hasten Nat'n. Bill
Marivale	55	-13	230	30	Limited-min life expectancy
Midland Bank	278	+26	320	200	Ahead of and after results
Racal Electronics	304	+17	312	155	Large div. inc. with Rights Offer
Royal Insurance	334	+28	352	200	Better-than-expected results
Sayers (Confect.)	32 1/2	+13 1/2	32 1/2	16	Bid from United Biscuits
Sunley (B.)	154	+25	177	75	Revived Eagle Star bid rumours
Swan Hunter	76	+19	76	33	Govt. moves to hasten Nat'n. Bill
Tecalemit	78	+20 1/2	78	34	Speculative bid hopes
Varassev (I. H.) Pref.	42	+ 4	43	16 1/2	Good interim report
Warren Plants	152	+22	152	74	Tax sector re-rating

### U.K. INDICES

	Average	Mar.	Feb.	Feb.
	week to	4	25	18
FINANCIAL TIMES				
Govt. Secs.	65.79	65.23	65.01	
Fixed Interest	65.21	64.82	64.73	
Industrial Ord.	47.05	39.6	39.2	
Gold Mines	132.5	119.2	106.1	
Dealings mkt.	7,038	4,651	4,413	
FT ACTUARIES				
Capital Gds.	157.94	153.50	148.51	
Consumer (Durable)	140.74	137.30	131.05	
Cons. (Non-Durable)	151.98	155.13	150.20	
Ind. Group	159.62	155.13	150.20	
500-Share	185.11	180.93	176.25	
Financial Corp.	131.32	126.97	124.79	
All-Share	171.48	167.27	163.21	
20-Year Govt.	51.16	50.29	50.55	
Red. Debs.	49.84	50.14	50.25	

### BBC 2

7.40 a.m. Open University.  
7.45 p.m. The Saturday Western: "Seminole," starring Robert Semmler.  
8.10 p.m. Play Away.  
8.40 Look, Stranger.  
8.50 Horizon.  
9.00 Open Door.  
9.10 Sight and Sound in Concert  
9.15 News Radio 1 for rock music with Gallagher and Lyle.  
9.30 News and Sport.  
9.45 10:45 p.m.  
9.50 England v. Australia: 100  
10.20 Not Out: John Arlott surveys some outstanding cricket matches since England first played Australia.  
9.00 F11 New International Premier: "The Guest-At Steenkampskraal" based on the life of Eugene Marais.  
10.50 News on 2.  
10.55 Network 1.  
11.25 Midnight Movie: "30 Is A Dangerous Age, Cynthia," starring Dudley Moore.  
**LONDON**  
8.00 a.m. Plain Sailing. 8.55 Supermusic Saturday Scene. 9.30 Hammy Hamster's Adventures on the River Bank. 9.50 Castaway. 10.20 Junior Police Five. 10.30 The Rovers. 11.00 Supermusic. 11.30 p.m. World of Sport: 12.55 On the Ball; 1.00 International Sports Special (part 1); Indoor Athletics—U.S. Championships from New York; 1.10 News from ITN; 1.20 The ITV Six—1.30, 2.00 and 2.15 from Market Rasen; 1.45, 2.15 and 2.45 from Hereford; 2.55 Boxing Preview of World Light-heavyweight Championship; 3.00 Conteh v. Hutchins; 3.00 International Sports Special (part 2); Women's Hockey.

### BBC 1

9.00 a.m. Mister Men. 9.15 Jeannie. 9.35 Robinson Crusoe. 10.00 Indoors Outdoors. 10.25 Zorro. 10.50 Pardon My Sarcasm, starring Abbott and Costello. 12.15 12.15 Grandstand: Football Focus (12.25); Indoor Hockey (12.50, 1.40) Benson and Hedges Club Championship: Racing from Newbury and Haydock (1.25, 1.35); Rugby: Union (2.55) Wales v. England, and at 4.30 report from Paris on France v. Scotland; 4.45 Final Score—classified football, racing and rugby results.  
5.10 News.  
5.20 Sport/Regional News.  
5.25 "The Fantastic Journey."  
5.35 Dr. Who.  
7.00 Saturday Night at the Movies: "Bandido," starring Robert Mitchum.  
8.30 Mike Yarwood in Persons.  
9.00 Serpico.  
9.50 News.  
10.00 Match of the Day Special.  
11.30 Saturday Night at the Mill. All Regions as BBC 1 except at the following times—  
Wales—8.45 a.m. Telford.  
12.20 a.m. News and Weather for Wales.  
Scotland—1.55-2.25 p.m. (Grandstand) Rugby Union: France v. Scotland. 4.55-5.10 Scoreboard. 5.20-5.25 Scoreboard. 10.00 The Corries. 10.30-11.30 Sportscene. 12.20 a.m. News and Weather for Scotland.  
Northern Ireland—5.05-5.10 p.m. Scoreboard. 5.20-5.25 Northern Ireland News. 12.30 a.m. News and Weather for Northern Ireland.

### WESTWARD

9.30 a.m. Plain Sailing. 9.35 Be A Sport With Brendan Foster. 10.15 The World in 90 Days. 10.30 "Prison Valley" starring Robert Wagner and James Mason. 1.15 a.m. The Six Million Dollar Man. 1.15 News. 1.25 Celebrity Squares. 12.15 a.m. Late Call.  
**SOUTHERN**  
9.30 a.m. Be A Sport With Brendan Foster. 10.15 The World in 90 Days. 10.30 "Prison Valley" starring Robert Wagner and James Mason. 1.15 a.m. The Six Million Dollar Man. 1.15 News. 1.25 Celebrity Squares. 12.15 a.m. Late Call.  
**TYNE TEES**  
9.30 a.m. Be A Sport With Brendan Foster. 10.15 The World in 90 Days. 10.30 "Prison Valley" starring Robert Wagner and James Mason. 1.15 a.m. The Six Million Dollar Man. 1.15 News. 1.25 Celebrity Squares. 12.15 a.m. Late Call.  
**ULSTER**  
10.00 a.m. Hammy Hamster's Adventure.

### BBC Radio London

6.00 a.m. As Radio 2. 6.30 a.m. The Radio 2 Breakfast Show. 7.00 a.m. The Radio 2 Breakfast Show. 7.30 a.m. The Radio 2 Breakfast Show. 8.00 a.m. The Radio 2 Breakfast Show. 8.30 a.m. The Radio 2 Breakfast Show. 9.00 a.m. The Radio 2 Breakfast Show. 9.30 a.m. The Radio 2 Breakfast Show. 10.00 a.m. The Radio 2 Breakfast Show. 10.30 a.m. The Radio 2 Breakfast Show. 11.00 a.m. The Radio 2 Breakfast Show. 11.30 a.m. The Radio 2 Breakfast Show. 12.00 a.m. The Radio 2 Breakfast Show. 12.30 a.m. The Radio 2 Breakfast Show. 1.00 a.m. The Radio 2 Breakfast Show. 1.30 a.m. The Radio 2 Breakfast Show. 2.00 a.m. The Radio 2 Breakfast Show. 2.30 a.m. The Radio 2 Breakfast Show. 3.00 a.m. The Radio 2 Breakfast Show. 3.30 a.m. The Radio 2 Breakfast Show. 4.00 a.m. The Radio 2 Breakfast Show. 4.30 a.m. The Radio 2 Breakfast Show. 5.00 a.m. The Radio 2 Breakfast Show. 5.30 a.m. The Radio 2 Breakfast Show. 6.00 a.m. The Radio 2 Breakfast Show.

### TV RATINGS, week ended Feb. 27

U.K. Top 20 highest viewership (m.)	1.	2.	3.	4.	5.
1. THIS IS YOUR LIFE (THMS)	0.45				
2. CORONATION STREET (MBS)	0.45				
3. THE BIONIC WOMAN (MBS)	0.25				
4. SHERRY HILL SHOW (THMS)	0.25				
5. ROBIN'S NEST (THMS)	0.18				
6. CORONATION STREET (Wed.) (GRAN)	0.18				
7. THUNDERBALL (ITV)	0.18				
8. OPPORTUNITY KNOCKS (THMS)	0.15				
9. DAVE ALLEN AND FRIENDS (ATV)	0.15				
10. CROSSROADS (Thu.) (ATV)	0.15				
11. CROSSROADS (Wed.) (ATV)	0.15				
12. CHALLIE'S ANGELS (ITV)	0.15				
13. THIS YEAR, NEXT YEAR (BBC)	0.15				
14. PORRIDGE (BBC)	0.15				
15. CROSSROADS (Fri.) (ATV)	0.15				
16. CALTON AND SIMONS PLAY HOUSE (YORKS)	0.15				

مكتبة من اجل







# Finance and the family

## Sharing the rent acts

BY OUR LEGAL STAFF

Could you confirm that the Rent Acts do not apply where two or more people are sharing a furnished house, as well as a furnished flat? Is it your view that this inclusion is merely an oversight, or was it the clear intention of legislation to make the exemption?

The same rule as to sharing being a factor which takes a tenancy out of the Rent Acts applies to a furnished house as to a furnished flat. In each case the sharing must be of all the accommodation if the Rent Acts are to be wholly excluded. There is no reason to believe that the exclusion arises from any oversight; the courts had evolved the rule well before the Second World War and none of the ample legislation from 1939 onwards has sought to abrogate it. Sections 101 and 102 of the Rent Act 1968 show that the legislature had the rule in mind and sought to curtail, rather than to abrogate it.

### Retention of documents

I am anxious to dispose of several old wills and a mass of documents relating to estates which have been settled, of which I was an executor. How soon would it be quite safe to do so?

The documents should be retained until it is clear both that the estate has been fully administered (that is, no further debts are likely to come to light) and that no claims have been overlooked. This would normally be at least 12 years from completing administration, but in the case of trusts which are of a less simple kind the

period might be very much longer. You can however advertise in the London Gazette and in a newspaper circulating in the district or districts concerned pursuant to Section 27 of the Trustee Act, 1925. At the end of the period (of not less than two months from the advertisement) which you specify therein you can treat the estate as distributable without regard to unnotified claims, and we think that disclaimer of estate papers thereafter, once 12 years from the date of full administration have passed, would be justified.

### An election in Scots law

By the terms of my late father's will my mother has a life interest in his estate, after which it goes to my two brothers and myself. I have received a letter from the solicitors acting for the executors stating the position regarding my legal rights under Scots law and enclosing a form of discharge. In the event of my preferring to accept the terms of the will, the purpose of this form they say it is to prevent a potential claim for capital transfer tax on my death. Could you please explain this?

The effect of electing to claim your legal rights would mean that you would be paid your share of the moveable estate now with a corresponding reduction in the life rent enjoyed by your mother. Conversely the election to accept the testamentary provisions results in your not receiving your share in the whole estate until the termination of the life rent.

The reference to Capital Transfer Tax is not clear but what we surmise the Executors and Agents are referring to is the possible risk of a capital transfer charge on the life rented estate should you predecease your mother without having pool to discharge your legal rights. That would then result in your brothers' shares in the moveable estate being increased proportionally and a capital transfer tax liability being incurred by the executors. If you formally discharge your legal rights that tax liability will not arise.

As you probably know you are entitled to elect between claiming your legal rights in the estate or accepting the testamentary provisions. As your father was survived by a spouse and family the legal rights to which you would be entitled would be one-ninth of the net moveable estate (that is, one-third of the children's share of the moveable estate, as you have two brothers).

### Capital gains in currency

With reference to your reply under Foreign debt and tax, (February 5) my wife and I have Bank of England permission to operate a joint bank account in West Germany, some of which has gained in value in sterling terms. If part of the total sum is now remitted to the U.K. will it be assumed by the Inland Revenue that it must be

"old" money, or can we claim that it is money recently deposited, which has not gained in value?

The balance is treated as a pool of all the deposits made before each withdrawal. Assuming that (1) the account was opened after Budget Day 1965 and that (2) withdrawals are never made on the same day as deposits, this means that you value each deposit as it is made and add it to the pool; every DM in the pool is thus deemed to have the same (that is, average) cost.

If a withdrawal is made on the same day as a deposit, the withdrawal is identified with the deposit, as far as may be, so that normally there will be no gain or loss (except to the extent that a day's withdrawals exceed that day's deposits).

The pooling rules are set out in subparagraphs 1, 2, 3 and 7 of paragraph 2 of schedule 7 to Finance Act 1965. The same day in-and-out rule is set out in paragraphs 4 (1) and 6 (1) of schedule 10 to the Finance Act 1971.

You do not say what the bank account is used for. If sums in the account represent currency acquired for your personal expenditure outside the U.K., including maintenance of a residence abroad, then the capital gains tax rules do not apply. This exception is set out in subparagraph 2 of paragraph 11A of schedule 7 to the Finance Act 1965.

### Delay in re-emigrating

My wife and I emigrated when I retired in 1964, returned to the U.K. in 1974 and were redesignated U.K. residents for exchange control in March, 1975. We are now actually living abroad and are planning formally to emigrate again this summer. Would this lead to difficulty? Would it be

better to wait for another year?

If you re-emigrate less than three years after returning to the U.K. you would be treated as would any other emigrant resident here for less than three years. You would be asked to sign a declaration that your assets had not increased other than by capital appreciation, savings from salary or other income or by the sale of foreign currency for sterling at the official market rate during your period of residence. If you could sign this, your assets would be transferable without restriction.

If your assets included such items as gifts received from U.K. residents or the premium on investment currency sales these items could be placed under restriction for four years. In addition, you could be asked to give account of the amount you previously took abroad on emigration and the amount brought back, and your emigration allowance could be reduced by the amount you spent out of your previous allowance while abroad.

### Solicitors and complaints

Referring to your reply of January 15 under Solicitors in Scotland, is there any similar resort in cases where complainants are dissatisfied with their treatment by the Law Society in England? There is an equivalent personage in England. Any query may be addressed to the Law Society, Royal Courts of Justice, Strand, London, WC2.

No legal responsibility can be accepted by the Financial Times for the answers given in these columns. All inquiries will be answered by post as soon as possible.

THE NUMBER of four legged or feathered pets that are kept in this country is a constant source of astonishment to me. This week I was told that there are now in Britain rather more than 1m. privately owned horses and ponies: a truly surprising number—one for every 50 or so human inhabitants—and this means that there ought to be a steady and substantial demand for equine insurance, though my guess is that many animal owners either count this as an avoidable luxury expense, while others are just ignorant of its availability.

This is the age of the package policy, whether for personal insurance (motor, home, small craft) or commercial (shops, offices, hotels). So it must be lack of demand that so far has inhibited the widespread packaging of insurance for horse owners. If one uses the motor policy as the yardstick, so to speak, the horse package should cover the horse itself, provide legal liability insurance in connection with its use, include personal accident benefits for the policyholder, and perhaps cover loss for damage to equipment, saddles and the like.

There are a few such packages offered, partly because only a relatively few offices underwrite livestock cover except as an "accommodation line"—that is to say, they provide cover for policyholders who put their other, more attractive insurances with them. There is of course the specialist insurer Equine and Livestock, while among the composites, Norwich Union and General Accident offer packages. In fact G.A. has recently introduced a new package—the Horse and Rider policy—which might well form the blueprint for other insurers in the future.

First of all cover is provided on the horse or pony. As is usual in livestock policies the owner has to put a value on the

## Courses for horses

BY JOHN PHILIP

animal, and this is the maximum that insurers pay. However, as with other property insurances, if the market value at the time of loss is less than the sum insured, then insurers pay only market value.

Cover is provided not only against death of the animal following accident or disease but also where it is slaughtered on humane grounds. In livestock policies there are usually clauses like those in G.A.'s emphasising that the policyholder must consult insurers, except where time is of the essence and the animal's suffering must be terminated: in this event evidence will be required from the policyholder's veterinary surgeon, and in the extreme case insurers may ask for a post mortem.

Often it can happen, as a result of accident or disease, which does not warrant slaughter, that the animal cannot be used for its former purpose: as an optional extra G.A. will cover permanent loss of use and economic slaughter—and will pay 60 per cent of the sum insured for the former, 100 per cent for the latter. By another optional extra, cover can be bought against theft and loss by straying. Both these options require the payment of additional premium over the basic price. Beyond this a modicum of cover can be bought for veterinary fees: insurers will pay up to £50 per animal, in any one year, but the policyholder has to bear the first £10 of each claim.

and hunters—not for 15. There is also a limit—but as soon as the foal has attained 30 days he is insured. As with most insurance, use is a rating: the more hazardous the which the animal is, the higher the rate. G.A. has classes, the lowest on hacking, gymkhana, at pony club events and at in hand, the highest, the point to point racing and chases. Basic annual rates range from £3 to £2, cent, charged on the insured, and the premium calculated is grossed up to cum for any optional: for example the horse slaughter cover demands per cent loading.

Again separately, the liability cover, the protection of up to £2m, should be enough even as many more individual awards are topping £2 again, as in motor insurance. Liability cover is provided only for the policyholder also for anyone riding on the insured animal: a policyholder's permanent range of exclusions, found in legal liability, are to be found here—ample, no cover is against liability for damage to property or control—loss is in addition special areas, such as the liability for damage to growing crops while the horse is being ridden or driven, excluded are liability for loss whilst the animal is out.

Finally, two fringe items are offered—£1,000 personal accident cover, policyholder rider or against death, permanent or total loss or or sight and £200 worth insurance on saddles and ment against loss or damage, theft or accident!

## Banking

## Customers should shop around

AFTER THE middle of this year personal customers of Williams and Glyn's Bank will find their charges being raised unless they manage to meet the bank's increased requirements to qualify for free banking. The announcement of the proposed changes earlier this year meant that this bank was falling more into line with the Big Four London clearing banks, all of which brought in higher charges to personal customers a year earlier. At that time, Williams and Glyn's stood out against the trend; but further increases in its costs have forced it to recoup its expense in running current accounts. The change will leave the Co-operative Bank as the only member of the London clearing house to offer free banking to all personal customers who keep their current accounts in credit.

The changes in the banks' tariffs over the past year represent a significant reversal of the trend towards lower years have, however, left a few charges which made such a mark on the banking system. Current accounts for 1973-74. At that time, the banks' personal customers are still were keen to encourage new relatively cheaper than their business in an expansionary climate; and concerned to counter some of the criticism in their high profits by return-

ing some of the benefit to their customers. The final result was that a major proportion of personal customers of all the big banks ended up paying no charges on their current accounts.

HOW TO GET FREE BANKING  
Personal current account tariffs.

Bank	Balance required
Barclays	£100 minimum or £200 average in credit
Co-ops	£150 average
Midland	£50 minimum
NatWest	£50 minimum
Wm. & Glyn's in credit (a)	£50 minimum (b)

(a) Under current tariff  
(b) From June 1977

big banks have a published tariff, applying to all personal current accounts, and in some cases the terms on which charges are calculated have been noticeably simplified.

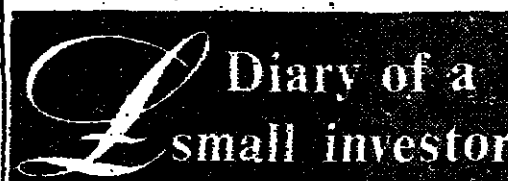
By and large, moreover, it appears that customers do not change their banking habits in order to reflect changing requirements and obtain free banking. Nevertheless, there are marked differences among the banks in the methods by which charges are calculated which can repay study by the prudent customer.

The pattern of tariffs generally includes a basic requirement which has to be met to qualify for free banking; with charges for transactions on accounts which do not meet this qualification; and with some offset against charges in these cases in the form of a notional interest allowance on any credit balances held in the account. The criteria for free banking vary substantially. Some banks prefer an average level of funds in the account as arguably a fairer method of calculating the basis for customers who are likely to run their funds down over the month until their next pay cheque arrives. Others argue that a minimum figure is plainer and more easily understood and monitored by the customer. Generally speaking, a minimum figure is regarded as equivalent to an average basis of twice the amount.

At Barclays, for instance, free banking is available to customers who maintain either a minimum balance of £100 or an average of £200. For those who fall to qualify, the bank charges 10p a time for each withdrawal (cheques or standing orders) and 5 per cent a year allowance for the value of any money left in the account. Lloyds goes

for an average balance basis of £130, with a charge of 5p a time for debit items for those who do not qualify for free banking and a 4 per cent offset allowance.

Both Midland and NatWest, and soon Williams and Glyn's, have plumped for a £50 minimum figure as the right level to enjoy free banking. For customers who do not qualify, Midland charges 9p a time for withdrawals and NatWest 10p, each with a 5 per cent offset. Williams and Glyn's retains some differences in its new tariff from the general pattern. First, it levies charges quarterly rather than half-yearly, possibly making it easier for customers to get free banking at least part of the time.



### Diary of a Small Investor

—The testing years: 1972-76

With £9,000 cash in hand and the Index around 540 I thought it was time to diversify, so I put £9,500 into Property Bonds.

In January 1973, immediately following the market's retreat on Black Friday, I sold £3,000 worth of shares to clear my bank overdraft. On March 4, 1973, I sold 2,500 British Printing Corporation, 5,700 Cole Allman, 9,375 British Industrial Holdings and 5,500 Lindbergh, realising £14,177 for a gain of £9,113. The proceeds were put into a Building Society.

I re-entered the market in March, 1974, with the Index at 530. In March and April I made twelve purchases costing £7,077, including 1,000 J. H. Vasseur at 32p and 2,000 Guardian Properties at 18p, both standing at a tiny fraction of their recent peaks. I knew little about Vasseur but expected a partial recovery. I knew even less about Guardian Properties, except that I had never heard of large property companies actually going bankrupt. Both purchases quickly proved disastrous.

In February, 1974, I commenced surrender of my Property Bonds, starting with my £2,500 Tyndal Assurance Bond—for a gain of £559—when I learnt that some £12m. of its £15m. Fund had been invested in one property, Percy House in the City, for the minuscule yield of 3 per cent. A further £5,000 Bonds were surrendered by September, 1974, realising a further gain of £598.

With the Stock Market continuing its decline I made 24 further purchases costing £13,287

Next Saturday—Part 5: Highlights and Reflections. Our battle-hardened veteran decisively proves his point—at least satisfaction. And also to yours—?

The fourth instalment of a five-part which began with the investment of £9 the early fifties, supplemented by a £1,600 worth of shares in the late fifties—£1,000 cash borrowed in 1959—repaid—and £2,500 cash added in 1970. On 1972, Mr Carter's portfolio comprised 1 lings, market value £31,278, with £2,046 from realisations excluding reinvestments. Invariable stability had been the yard depressed high-yielders for recovery, from July to the beginning of 1975, when market bottomed around 150, and four realising £1,535.

Since everything was practically being away, I stopped buying companies in and concentrated my purchases on the defensive sectors: stores and food, and almost the first time purchased blue-chip Midland Bank and Marks and Spencer, certain to rise on a market recovery. Rowntree Mackintosh were bought at average price of 42, of which 1,000 were in May, 1976, at 243. I still hold the remainder.

I continued buying during 1975 as I recovered until I was again fully

From November, 1975, to June, 1976, substantial sales and reinvested the mainly in depressed shares for the same lines as before.

On August 24, 1976, when the Index was 381—no higher than the market had fifteen years before—my portfolio of 42 holdings, market value £10,046.

In this fourth period I made 24 purchases costing £47,931, and realising £42,550. Gains during the total £20,303. Of these gains, £11,342 from sales between October and March, 1973, at the end of 1973, £11,342 from sales between 1975, when the market commenced recovery, and August, 1976. Losses £1,046.

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If you prefer, tel: 01-626 0511 and ask for Jeremy Compton.

## Taxation Home as castle

SOME FISCALLY meritorious activities and assets are given enable her to make a tax effective positive tax exemption. The tax-reliefs which attach to home ownership exist less as a result of positive decision than because of a series of attempts, each ad hoc and not entirely compatible, to defect new and amended taxes away from our homes. Metaphorically, we inhabit not Abu Simbel temples, jacked permanently and irreversibly to a level the waters can never reach. We live in castles, moated, and with a weight of water in the moats well in excess of design capacity. We cannot alter or improve the flood defences we have been given. But we need to understand how those defences work, and what actions of ours could lay us open to engulfment.

Interest on borrowing for "an only or main residence" is deductible, within certain limits. The funds borrowed must have been used to purchase the property, and/or to improve it (which can include carrying out such repairs as were needed at the time of purchase) or must have been used to pay off an earlier loan so used. It is the purpose of the borrowing that is vital, and the way in which it is or is not secured is irrelevant. The money must have been borrowed for the specific purpose, and must not have been used in any other way before being applied to that purpose. A purchase must be a genuine purchase—the husband cannot

relatives that is what they are. Dependent relative also includes a mother who is widowed, separated or divorced. The £25,000 is the limit of the total borrowing for the individual's own house, and those of his separated spouse and dependent relative. Incidentally, "separation" is not just divorce, but any de facto separation likely to be permanent.

Home ownership is also sheltered from the full rigours of the capital taxes. The amount of shelter provided from Capital Transfer Tax is negligible. Husbands and wives can freely give each other houses—but so can they also give each other any other asset. For present purposes the point which may be relevant is that they must be husband and wife at the time of gift. If a divorce settlement involves the transfer of a house, that transfer should be made before the decree absolute.

Homes which are of outstanding or historic or architectural interest can obtain Capital Transfer Tax privileges, conditional upon certain obligations being assumed, but this is a very specialised subject about which I would prefer only to make one observation. It is the Treasury which decides how historic or architecturally interesting a house is for this purpose. The "listing" of a building by the Department of the Environment is not relevant, and the criteria which the Treasury will use in making their decisions are far

from clear.

Development Land Tax is the latest in the series of taxes designed to take for the community a significant part of the obscene profits made by property speculators. The philosophy is that it is the community which allows and creates the increase in land value when planning permission is granted for a change of use, from agricultural to housing, for instance, or from housing to offices. The community should therefore be entitled to take 80 per cent of the increasing, leaving the owner a less obscene 20 per cent.

So far as an individual's "only or main residence" is concerned, there are several layers of protection. If the house ceases to be the individual's residence as a result of redevelopment he is entirely exempt from the tax. Not many people redevelop their own homes into offices, but the phraseology covers this as well as covering a sale of the house. Secondly, the "kitchen garden development" is given substantial protection. Where the land formerly occupied with the house was not more than an acre, the sale or development of any part of it is free. The act acknowledges that some houses need more than an acre for their "reasonable enjoyment," but this cuts both ways. It is difficult to argue convincingly that two acres of garden are "needed" if you are contemplating the redevelopment of one acre and a half of them. Take heart, however, because Development Land Tax is only charged where the gain realised is more than

£10,000. The small man's transactions are likely to be more than adequately protected by this in the present state of the market.

For Development Land Tax the "only or main residence" is defined, although in a slightly circular manner. The individual has to have owned the house for at least six months, and has to have lived in it for at least as long. The definition section is one of those complex pieces of legislation so beloved of the parliamentary draughtsmen where not only are minimum periods of ownership and of occupation are laid down but if those minima are exceeded, the individual must have been in occupation for both a percentage of the total ownership period and for the last part of that period. The circularity of the definition lies in the fact that the act gives no indication exactly what is meant by the occupation, and it also introduces the phrase "private residence" without explaining the privacy.

Finally we come to Capital Gains Tax. Exemption is granted for any gain on disposal of an "only or main residence." The term is not defined as such, but the law and Revenue practice have established certain features. The law itself says that "reasonable enjoyment," but the house must have been the only or main residence throughout the period of ownership. If it has not been, then only a proportionate part of any gain is exempt. However, the ordinary English meaning has to be deduced from the words of the provision taken in conjunction with two others. The first is

that certain periods are ignored, namely spent working in this country and in further years. Only as case is it necessary to occupation after the which is of course earlier in relation to deductions for private which the owner. Additionally, as a result some slowness in the market, the requirement is waived final two years of occupation.

The second feature special to the meaning or main residence. Gains tax is that a house has two houses which qualify is allowed to should be exempt, if low that a gain is not necessarily the you spend the greater your time. This can not be taken too far, can only be validly kept in force so long as houses remain "in the elector."

Capital gains tax is also available for a period free from tax relative, the definition, principally the same as interest purposes, separated spouse, different. Between breakdown and divorce, house is allowed to following divorce, must have his own house in his own name.

DAVID W...



Motoring



HIGH mileage motorist... more compelling every... price of petrol goes up...

Diesel thinking

BY STUART MARSHALL

British diesel car... a choice of 18 models... moment—eight saloons... estates with, in some... manual or automatic... sion options. By May... atomatic versions of the... Peugeot 504GLD saloon... te car are available, the... ill be 20. Later in the... early in 1978, the range... larger still Volkswagen... ave launched its Golf... in Britain; Ford (with a... -engine Granada) and... (a diesel Princess) may... a diesel lists. At... ment, though, only main... european diesel cars are... here. Leyland will sell... esel Marina, but only if... a Singapore taxi driver... of fuel apart, the diesel... an advantage is that it... out 30 per cent more... er gallon than a petrol... r equivalent. The... y benefit is greater in... rific, rising to over 40... nt, but less on a hard... motorway journey, when... I may use little less fuel... ped engine car of cubic... capacity.

Golf

Power struggles

BY BEN WRIGHT

FORT LAUDERDALE, March 4 SEVERAL ASPECTS of last weekend's \$250,000 Jackie Gleason Invitational Classic were encouraging for the season that lies ahead, particularly with reference to the perennial battle for the four major titles that opens on April 7 in Augusta, Georgia. For close to two months and throughout seven tournaments, golf's senior common room has been ransacked to such an extent by the young set that a new era had been heralded as well under way.

Chess

THE MOVE 1 P-QN3, played as White or Black, shows signs of becoming one of the liveliest opening novelties of recent years. The Danish grandmaster Bent Larsen favoured it as White in the late 1960s, but the opening's popularity tumbled after Larsen's 17-move loss to Boris Spassky in a brilliancy which got worldwide coverage. Now 1 P-QN3 is back in a bull market. Its appeal is its definite strategy, aiming for control of central squares of the same colour as the bishop and posing middle game problems to an unwary opponent at an early stage.

finished-second in 1972, tied for sixth in 1973, tied for fourth in 1974 and was third in 1975. Last year the Tournament Players' Championship superseeded the Gleason on the 7,239-yard East Course and Nicklaus spreadeagled the field with a record 19-under-par total of 269. Nicklaus had also established a new course record here of 63 in the 1975 Gleason pro-am.

But even those who believe in horses for courses were a little wary of backing Nicklaus heavily here this year. After an undistinguished 11th place in the Crosby, he had missed the cut in Hawaii. In turn, he scored 74 in the Gleason pro-am and expressed disgust with his form. Four days later, Nicklaus had won by five shots, increased his number of sub-par rounds by four to 19 out of 24, his winnings here to \$176,532—averaging \$29,422 per event and over \$100 a stroke—and decreased his scoring average to 69.25 per round. No wonder his rivals are overawed.

in a stronger event at Orense with four grandmasters and five international masters. Keene's grandmaster title, achieved at Haifa, advanced his World Chess Federation (FIDE) rating on the newly-published list to 2,510, above the 2,500 mark generally reckoned the true grandmaster level and equivalent to a place in the top hundred in the world. Keene's victory at Alicante can only encourage further con- vits to 1 P-QN3, for he chose the move in both his decisive games against Rodriguez, of Peru, and Martin, the Spanish champion. Here is the latter game, with notes based on the winner's own comments.

Bridge

A NEW edition of Goren's Bridge Complete (Barrie and Jenkins £7.95), brought up to date and enlarged, is certainly expensive, but in its more than 600 pages there is a wealth of information for the serious student. The first half of the book is devoted to bidding, the second half to the play of the cards, and there is an excellent quiz at the end of every chapter. In this deal, thanks to Discovery, the declarer leaves nothing to chance:

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Morgan were tied for the lead at nine under par. Morgan destroyed himself with a wildly hooked drive that caused him to take seven shots at the long 15th hole, but Nicklaus took a one-stroke lead on Player with a flawless birdie at the 18th. The South African found the bunker to the left of the 14th fairway and squirmed his one-iron shot from the sand under a bush.

Player dropped another stroke behind here, and then could only scramble a par five at the 543-yard 15th. Nicklaus saw and grabbed his opportunity with his customary ruthless efficiency. He hit the green with a long iron and rammed in a 32-foot putt for his second eagle three of the tournament at this hole. Both men were bunkered behind the green at the par three 16th, and for once it was Nicklaus, not Player, who got up and down in two shots. It was all over.

PROBLEM No. 156: BLACK (9 men), WHITE (7 men). From the game Sabovic v. Botvinnik, Belgrade 1969. White to move; should the game be drawn with level material?

LEONARD BARDEN: declarer now led his ten of clubs and fished, losing to the King. What was East to play? He could see 7 points in his own hand and 11 on the table. As South had an announced minimum of 16, West could hold no more than 6, and so could not have enough in diamonds to make that suit the killing switch.

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MEMORIAL SERVICE: Mr. C. H. H. King. A memorial service for Mr. Colin Henry Harmsworth King was held yesterday at St. George's Church, Piccadilly, London, W.1. The Rev. Canon, Pricadilly, London, W.1. The Rev. Canon, Pricadilly, London, W.1.

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# How to spend it

*Christine Burton*

# by Christine Burton

## The way to a woman's heart . . .

Next time your man bleats pathetically that he doesn't know how to boil an egg, tell him that necessity is the mother of invention. There comes a time in the lives of all men when they will need to cook for themselves. After all no-one wants to get

into the sort of situation that one of my relations is in—she doesn't go out for the day without leaving her husband's meal ready and his potatoes peeled and sitting in the pan. But we are living in the 20th century, the best chefs in the world are male, and no man

should be scared of the kitchen. I have been talking to four men whom I know to be good cooks and who, when faced with either beans on toast or cassoulet, choose the latter. They are all bachelors and run busy lives, a job and a home.



Nigel Maslin



Robin Clement



Tom Hawkyard

Pictures: Leonard Burt and Terry Kirk

**OVERS**  
**PROPER**  
**BEN**  
**FARM**  
**FORE**  
**MA**

**GEL MASLIN** researches television film documentaries and travels abroad good deal as part of his job. He started to cook at night was the one treat those days and sheer help him lose a couple in the first year. But he is now a full-time cook. He and his flatmates in turn to cook a meal for ten people—members house plus visitors. Faced with a number of you had to figure out how meat in the oven, for how long and what to do with vegetables, sharing a large London one of the girls there was of Cordou Bleu standard, and an impressive batterie d'oeufs and never made a sauce without a cookery book. It just enough time to come holidays in old houses in rural France. They lanes were heavy with lentils, so far only as dusty things in the markets were full of different selections of fish, a different cut of meat, and I make notes on how to improve at next time. This is all a continual learning process. I like to see the recipes that describe how the food should be made at various stages in the cooking, so you can judge it for yourself instead of obeying tedious commands like "simmer for ten minutes" and so on. Dinner parties are for six because that is the number of chairs he has. He tries to pick guests who will get on well together and aims to get them sitting at the table within 20-30 minutes of their arrival. This policy worked so well on one occasion that when he disappeared to the kitchen to do last minute things to the main course and it took 25 minutes,

no one noticed. If he is to give a dinner party on a Saturday, he starts thinking about the menu on Tuesday, does some of the shopping by Thursday and tries to make at least one course in advance. Saturday is devoted to the rest of the shopping and preparation. He works out the pattern of the recipe in his head—the amount of time needed for each job; he lays out all the ingredients before he begins and washes up as he goes along. "This buys you time." He only uses potatoes if a dish really demands it; otherwise he thinks they are just fillers, so he would rather have two or three other vegetables. "New potatoes are different—their taste is marvellous." He keeps an active rack (rather than a cellar) which will provide a Macon or Muscadet for the last dinner party he will give before he flies off to Amman. This is the likely menu: Creme de Coquilles St. Jacques, cheese soufflé, roast stuffed fillet of pork with apricot sauce, followed by lemon mousse. **ROBIN CLEMENT**, a planner with the GLC, became interested in cooking in much the same way as Nigel Maslin. He went up to university knowing precious little about cooking except that occasionally, as an excuse for not going to church, he would offer to stay at home to put the family's roast and apple crumble in the oven. His University hall of residence provided meals but no funds, so he had to find an economical alternative to beans on toast. On his move to London, Bee Neilson's *Penquin Cookery* became his Bible, and then after travelling in France, Elizabeth David's *French Provincial*

balloon whisk — "that way I'm in control; electric whisks seem to work too fast." He never uses a sieve—always a blender, but you have to be careful otherwise everything has that same texture. If you're making soup, keep a few vegetables back to add some variety. "Heavy cast-iron pans are essential—as is my gas hob. It simmers perfectly—doesn't even bubble. I don't need a bain marie. "The whole aim of my cookery is to provide relaxation—not only for my guests but for myself. It makes a change to be able to plan, execute and enjoy something within a reasonable period of time and not have to go to public consultation or a committee before making up my mind what to do. Here is one of his recent menus derived without benefit of a committee! Whitebait; loin of pork with mushroom and paprika sauce and broccoli; cheese; fan of poached pears on a bed of almond paste, glazed with apricot sauce. **JOHN LIPSCOMBE'S** approach is totally different: he became a good cook almost by accident. Like the other two, he started cooking as a student when he shared flats. He and his flatmates worked on a basis of one pound of potatoes per person per meal and kept their weight down by playing a lot of sport. As they gradually earned more money the quality of the ingredients rose but the standard of cooking didn't, and this situation continued for about 13 years. John had already studied French and pottery at evening classes and in October 1975 he decided it was time for another course of study. He wanted something relaxing, interesting and non-academic. He took the morning of work and it was when he was standing for 14 hours in the coldest queue foaming up between antique jewellery and woodwork, that he started to peruse the prospectus and spotted a course called the Continental Diners' Club. This course took place from 6-8 p.m. one evening a week and every fourth week all the students would sit down together and eat the meal they had just prepared. John felt that this class met his criteria so he joined. There were 20 people in the class: 18 women ranging from 19-60, and four men from 23-60. Each week they prepared a main course and usually either a sweet or a starter. Recipes for the meals came from a gastronomic tour round the Continent. They spent four weeks on France, three on Italy, two on Egypt, and one each on Iran, Turkey and Greece. Quantities given were for four so John's technique was to scale the amount up or down (usually up) and invite friends round for 9.30 p.m. and take his produce home. Now he entertains groups of friends to dinner about twice a month—either on a weekday evening or for Sunday lunch—he keeps Saturday evenings free in the hope of a party. He will issue the invitations about a week in advance, plan the menu about two days before and shop on the same day. Although he

will provide a starter for eight people. As far as I am concerned, men who can cook really are God's gift to women. But let me finish on a cautionary note. An admirer of mine, as a loving gesture, prepared a magnificent dinner à deux. Course followed rich course and the whole feast was completed with a half bottle of vintage Barsac. It was all too much. I was sick.

Another time, Bunny May, the proprietor of Gerry's Club in Shaftesbury Avenue, asked him to help out in his chef's absence. Tom Hawkyard specified the food he needed, went there straight from the office at 6 p.m. and by 8 p.m. had prepared enough for 70 people. "The organisation comes naturally." After another party at which he'd produced an Indonesian vegetable he received four offers of marriage—"all from follows."

Here is a recipe for spare ribs which has helped to make him so popular. For lga Babi you will need 5 lbs of separated spare ribs (American cut, which is shorter); 2 tins of hoisin sauce (made from soy beans and available from Chinese supermarkets); 2 heaped tablespoons of five spice powder (also from Chinese supermarkets); and 3 or 4 crushed garlic cloves. Place the ribs on a baking tray. Mix the sauce, powder and garlic and with your hands rub a good covering of the mixture on to the ribs. Cook them for 1 1/2 hours at 350 F, gas mark 4, turning them often. This recipe

Lucia van der Post is on holiday

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**Calculating**  
**ays**

**SINCE** manufacturers discovered how to put the "worst" calculators on ever smaller chips, calculators have become smaller and the price lower. The challenge now seems to be how many functions can be combined in one gadget, post in this office recently brought news of a combined calculator, radio, and a ballpen with a digital watch in the barrel. It must say that neither of appeals to me but if you are the sort of mind that enjoys things with things technical, you will be fascinated by this **CQ1**. It is described as a calculator/clock/alarm and runs on silver oxide batteries, said to last for a year, or it can be recharged to a mains supply. Shared from the four basic functions, you can work time and date calculations, calendar is permanently programmed so you can, for example, find out how many days have been alive by subtracting your birth date from to-day's date. You can also find out on which day of the week you were born. If you press the button marked "Time" (after it's been set), a figure for the date (day, not month) will light up, and a dot will flash to show which day of the week it is. The figure about the time is that it is shown on a 12-hour clock, but a dot appears after, say, 8-31, to show that it is p.m. It can be used as an alarm clock; it has four separate beep-sequences lasting for one minute at a time, which can be set to go off at intervals of one minute or more. The stopwatch can measure time up to 9 hours, 59 minutes, 59 and 9/10ths of a second. The **CQ1** measures size, 5 1/2 inches by 2 1/2 inches, weighs 5 ounces and comes in black, red or white. It costs £29.95 and is available from Harrods, Knightsbridge, London SW1 (p and p 30p) or from branches of Dixons across the country.

**AFLA CARPETS**, of 81 Baker Street, London W1, is half-way through its twice-yearly sale of carpet rollers. David Afia assures me that there are still plenty of bargains and the sale will continue until 12 March. Rollers are lengths left over from a roll, but they are mostly of reasonable sizes. There are about 300 carpets still in the sale. Many are reduced to half-price and predominant colours are beige, cream and brown. Please go along armed with your room

Drawing: Robin Coles

**Paperbacks**

**ANTHONY CURTIS**

**DESIGNER** of the latest Penguin Penguin of major British poets has been imaginative in choosing the illustrations. Andrew Powell: *The Complete Poems* edited by Elizabeth Story Donno. King Charles II being 'pretted with a Pineapple from the Royal Gardener Thomas Hewart belonging to a House. Not many green lights or green shades in it otherwise it works well. Very Vaughan: *The Complete Poems* edited by Alan Rudrum. A mystical penitent kneeling

in ecstasy from an English needlework panel of the 17th century in the V and A; and inevitably William Wordsworth: *The Poems Volume One* edited by John O. Hayden has Turner's water-colour of Tintern Abbey and Volume Two another Turner watercolour, 'Waterfall at Hampton Court, Herefordshire. These are all splendid volumes to have but there seems to be rather a discrepancy in the pricing of them. Marvell with 710 pages is excellent value for 90p. Vaughan with 710 pages shoots up to £4.00, making it a rather expensive journey into the world of light. You would expect it to be around £2.50. Then the two fat Wordsworth volumes with over 1,000 pages each are both £3.75 which is fair enough. Obviously these books are all headed at the academic market but there must

be many people, student days long, since behind them, who would like to own their favourite poet entire, plus scholarly apparatus when required. Well now they can. A similarly divided aim between the needs of university seminar and home bookshelf has influenced the compilation of the new *The Penguin Book of American Verse*. It has over 600 pages and the work of almost 100 poets and surely, it costs £1.75. A bargain indeed. It is edited by Geoffrey Moore who is the professor of American Literature at the University of Hull and whose reviews of American books will be familiar to readers of the FT's Thursday books. The cover of this mind-bending anthology shows a detail from The Grand Canyon, Yellowstone, by Thomas Moran in the Smithsonian

Institution, Washington. This natural divide of landscape corresponds in magnitude to the poet who gets the lion's share of the space. He is Walt Whitman whose *Song of Myself* is given in full at the expense of excluding altogether lesser figures of the order of Timrod and Lanier. In Whitman we hear loud and clear for the first time one of the main tones of American poetry distinguishing it from our own. This is neatly summed up by W. H. Auden in a remark quoted by Mr. Moore at the end of his introduction: "One comes across passages, even in very fine English poets, which makes one think: 'Yes, very effective, but does he believe what he is saying?' In American poetry such passages are extremely rare."

The subjective sweep, the strident self-exposure of Whitman is a note echoed by several of the modern poets in the book — Corso, Ferlinghetti, Ginsberg — but what strikes one most forcibly is the richness and variety of styles achieved by American poets since the high-minded era of Amie Bradstreet and Edward Taylor. Poets such as Wallace Stevens and Marianne Moore write with a fastidiousness that rivals that of Mallarmé and Valéry; Edgar Lee Masters and Edwin Arlington Robinson, observe their countrymen with an eye as acute as that of the Rev. George Crabbe; Ogden Nash and E. E. Cummings evince a delight in the quirks of the language almost as dazzling as that of Lewis Carroll. And that breaking strain which has led so many artists in our time to contemplate, or actually to commit, suicide, is equally examined brilliantly by A. Alvarez in *The Savage God* (Penguin 75p) has





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EXPERIENCE AND EXPERTISE . . . 291



John Evelyn's table, carried and given by Grinling Gibbons to the diarist, 454 in. wide. Sale, Thursday, March 17.

Thoroughly documented English furniture is rare at all times, so the appearance of this table with its unique associations is of exceptional interest. It is one of only two or three pieces of furniture (as opposed to carved fixtures) known to be by Gibbons and was given to the diarist as Evelyn recorded in his manuscript Inventory of Wootton House (1702) 'in acknowledgement of my first recommending him to K. Charles the Second, before which he was scarce known.'

Happily, Evelyn made a point of recording his purchases of furniture in some detail and on the 31st March we shall be selling a cabinet mounted with pietra dura plaques which he purchased in Florence on 17th October 1644. The same sale also includes an ebony cabinet which was made for him in Paris in 1632, purchases which all show him to have been well abreast of European fashions in collecting and in advance of many of his English contemporaries.

For further information on the sale of Furniture please contact Mr. Hugh Roberts at the address above.

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## The Arts

### A rose between thorns

BY G. OPPENHEIMER

The rose is A Party with Betty Comden and Adolph Green, in which these two lyricists, book-writers and performers give their all to a reprise of the many songs in shows with which they have been associated. I found myself steeped in nostalgia, and happy beyond words at the brightness and wit of the evening. They are the only two performers, and they don't need anybody else, except a piano accompanist. Come the time for awards, I intend to vote for it as the best drama, comedy and musical of the year, and let the chips fall where they may.

Otherwise, things have been rather dull. I liked parts of *Askes* by David Rudkin, which Joseph Papp has presented at his Public Theater. The first part of it was much too obstreperous and clinical, with a husband and wife consulting doctors on how to get a baby. They don't seem to be able to make it, and even when they do, the wife loses the child in a miscarriage. Toward the middle of the play, their love and sympathy for each other is so great that I found myself moved and deeply sympathetic. At the end, it suddenly switches to the Irish political situation, and I'm afraid that became a bit too irrelevant for me. It all has to do with the sterility of the two people and of war, if you see the connection.

Of lesser stature is *American Buffalo* by David Mamet, whose *Sexual Perversity in Chicago* I rather enjoyed. This new effort has to do with two hoodlums and a juvenile delinquent planning a robbery. The scene is a junk shop owned by one of the three, and it is the ideal location for this junk play, which consists of more four- and longer-letter words than you would care to have about the premises. There is also confusion and violence, and practically no action, except in description. I have a feeling (the reviews have not come out as I write this, since I saw a preview) that it will be hailed in certain quarters for its forthrightness and power. Power it has, almost enough to propel me out of the theatre. The kitchen-sink drama has declined into the sewer from where the present and the past intermingles in little purpose, and at one moment, one of the characters is 'young, and the

next, old. It reminded me of a line Ruth Gordon once inserted to comic effect in a play of mine. When asked by the maid, in the midst of confusion, how many there'd be for lunch, she responded, "There'll be two of each of us."

An amazingly dynamic singer from Finland, Juliette Koko, is in the title role of *Edith Piaf*—A Remembrance. When the singing is better than well, but when the author, David Cohen, dramatizes her life and loves, it is nearer soap opera, and not very good soap opera. Three men vie with one another as to whom Piaf loved best, and there are flashbacks, which are pretty dismal. However, at the microphone, Koko is *quelque chose*. She may not be a "little sparrow" as Piaf was called, but in your parlance, she is quite a "bird."

From England have come *Otherwise Engaged* by Simon Gray, directed by Harold Pinter, with Tom Courtenay in the lead, and *Dirty Linen* by Tom Stoppard. I was in the minority for not being very enthusiastic about either of these plays, although I laughed loudly and liked greatly *The New Found Land*, which was sandwiched between episodes of *Dirty Linen*. I found it an hilarious travesty of a travel monologue on America.



Adolph Green and Betty Comden

mentioning. For the record, however, there was *Ibsen's John Gabriel Borkman*, by the Roundabout, one of the lesser theatre companies, that persists in doing dull plays badly. *Isadora Duncan Sleeps With the Russian Navy* by Jeff Wanshell, tells of the tragic life and promiscuous loves of Isadora Duncan, and I don't recall any members of the Russian Navy, but I became rather inattentive after the first few minutes. Then there was *Marco Polo* by John Guare, who has written several plays greatly to my liking, including *House With a Blue Leaves* and the antic *Rich and Famous*. This time out, Mr. Guare has become singularly symbolical, arcane and coy. He has also become singularly lucky in his cast, which includes Anne Jackson, Joel Grey, and others who deserve better. It has to do with a group on an island off Norway, and has more red herrings than that herring country usually provides. Don't ask me to explain the plot. Finally, there is "My Life," by Corinne Jerker, one more contribution to the Theatre of Utter Confusion. It is one of those Pirandellian setting-up exercises where the present and the past intermingles in little purpose, and at one moment, one of the characters is 'young, and the

next, old. It reminded me of a line Ruth Gordon once inserted to comic effect in a play of mine. When asked by the maid, in the midst of confusion, how many there'd be for lunch, she responded, "There'll be two of each of us."

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## Brave new world

BY RONALD HOLLOWAY

As old as the present decade, here in full representation. Belgrade has become the official grade for the East European Film Festival under its mark as an international review festival in the dead of winter. The Yugoslavs love it to the tune of 100,000 paid tickets for a nine-day programme. Film personalities, actors and directors, come out of curiosity or because they have time on their hands. Belgrade, in its mode of presentation, has become a blue-print for the off-season film festival.

The statistics alone are impressive. The 1,600-seat Dom Sirkata cinema runs five programmes a day for a festival total of 47 performances; the neighbouring Kozara cinema (700 seats) does four shows a day for a total of 36 screenings. A grand total of 83 films booked into 28 cinemas for 350 performances adds up to a movie-mad city. Each of the films in the main programme receives complete TV coverage in 11-hour nightly round-up with interviews and excerpts, together with panel discussions on the trend toward sex, politics, and science-fiction on the world cinema scene.

How it's done and what are the result underscores the financial benefits as well as the artistic luxuries. Milutin Colic, director and founder, works as a full-time film critic for *Politika*, Belgrade's (and Yugoslavia's) largest daily. In autumn he puts together a stack of three, then adds four more, the festival approaches. The trick is to get the films from 35 countries subtitled in time—subtitles appear on a white strip below the screen via projected light originating from the projection booth. It's always done without a hitch. Since the main programme is made up of mostly films from the West, the critics and buyers from the Socialist countries are

Portrait with Lola Heinrich Boll's novel seen as one of the best of modern art. The Belgrade next year. The visitor to feel the pulse of cultural life in and theatre, long from the artistic 'west' from the West since the postwar period. In New demonstrates grand impact that this movement in modern upon the development unique Yugoslav style following the American tionists to mould a movement of 'total museums architecture (like two together) allows for from one level of another through the. Two evenings of Trailovic's *Atelier* equally rewarding in interviews after Grubisic's *The Place* a rediscovered play 1775. Written as peasant's comedy. Kovacevic's *Spring*, a parable set in a higher-ups. Spring is the third Kovacevic. The *Atelier* (following *Runner and Rodent*, leaning on allegory and phor to put across a political weight over a public, the young crowd. The taste for the many of the puns

## Theatres this week

ICA—*A Thought in 3 Parts*. The trilogy about sex, everyone will have heard about. For specialist audiences. Opened Monday.

THEATRE ROYAL, Bristol—*Love's Labour's Lost*. Very pretty production with the humour a little played down. Reviewed Thursday.

MERMAID—*It's All Right if I Do It*. A long examination, at saloon-bar level of the problem, whether married couples should be frank with one another about their infidelities, with John Stride and Prunella Scales. Opened Wednesday.

SHAW—*Henry IV, Part I*. Good solo performance of a play currently in the educational syllabus. Opened Wednesday.

LYTTELTON—*Sommergötte*. Peter Stein's reworking of Gorki's piece, played at the Schaubühne am Halleschen Ufer from West Berlin. Familiar from a recent RSC production, but not as much as you'd think. Opened Thursday.

## London Opera Co

at Sadler's Wells

The London Opera Co are presenting *Britannicus* of Lucietta on March 18 and 19. *Britannicus* will be sung by Roderick Brydon and by Tom Hawkes. The Central Gaiety Theatre has been re-designed for the Wells stage by David Cough-Jones with William Pell as producer, costume and costume designer, and Robertson (also the producer) will conduct the production.

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### CLUBS

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In the HIGH COURT OF JUSTICE Chancery Division, in the Matter of TEMPLE BAR INVESTMENT TRUST LIMITED and in the Matter of the Companies Act 1947. NOTICE IS HEREBY GIVEN that by an order dated the 22nd February 1977 made in chambers the Court has directed separate Meetings of the holders of (1) the 31 per cent. Convertible Unsecured Loan Stock and (2) the Preference Stock and (3) the Ordinary Stock respectively of the above-named Company to be called at the Court to be convened for the purpose of considering and if thought fit approving (with or without modifications) a Scheme of Arrangement and Amalgamation to be made between the Company and the holders of its said classes of Stock and that such Meetings are to be held at Electra House, Temple Place, Victoria Embankment, London WC2R 2EP on the 23rd day of March 1977 at the respective times below mentioned, to-wit:

(i) the Meeting of the holders of the 31 per cent. Convertible Unsecured Loan Stock 10.30 AM at 11 o'clock on the 23rd day of March 1977 after the Annual General Meeting of the Company convened for the purpose of the said Arrangement and Amalgamation has been concluded or adjourned;

(ii) the Meeting of the holders of the Preference Stock and (3) the Ordinary Stock at 11.15 o'clock in the forenoon on the 23rd day of March 1977 after the Annual General Meeting of the Company convened for the purpose of the said Arrangement and Amalgamation has been concluded or adjourned;

(iii) the Meeting of the holders of the Ordinary Stock at 11.15 o'clock in the forenoon on the 23rd day of March 1977 after the Annual General Meeting of the Company convened for the purpose of the said Arrangement and Amalgamation has been concluded or adjourned.

ANY person entitled to attend the said Meetings can obtain copies of the said Schemes of Arrangement and Amalgamation, Forms of Proxy and Statement of Accounts and the Statement of Accounts of the Company at the Registered Office of the Company situate at Electra House, Temple Place, Victoria Embankment, London WC2R 2EP or at the office of the undersigned Solicitors at the address mentioned below during usual business hours on any day other than a Saturday or Sunday prior to the day appointed for the said Meetings.

THE said stockholders may vote in person at such of the said Meetings as they are entitled to attend or they may appoint a person who is a Member of the Class as to which they are to attend and vote in their stead.

In the case of joint holders the vote of the survivor shall be valid whether in person or by proxy will be accepted to the exclusion of the votes of the other joint holders and for the purpose aforesaid will be determined by the order in which the names stand in the respective registers of the Company.

IT is requested that forms appointing proxies be lodged with Electra Group Services Limited, Secretaries of the Company at the Registered Office of the Company situate at Electra House, Temple Place, Victoria Embankment, London WC2R 2EP before the time appointed for the said Meetings, but if forms are not so lodged they may be handed to the Chairman of the Meeting at which they are to be used.

The said Order of the Court has appointed Alexander Rogers one of the said Alexander William Anderson or failing him, George Warriner Pyle to act as Chairman of each of the said Meetings and has directed the Chairman to report the results thereof to the Court.

The said Schemes of Arrangement and Amalgamation will be subject to the subsequent approval of the Court.

DATED the 23rd day of March 1977.  
**LINKLATERS & PAINES (A. ROB.)**  
Barristers at Law,  
20, Gresham Street,  
London EC2V 7JA.  
Solicitors for the Company.

## Collecting

ONE OF London's less-known free shows is the window of Mr. Philip Poole's stationery shop at 182, Drury Lane. Under the gas lamps (for safety's sake the flames are simulated by electricity) shimmer thousands of Victorian steel pens and the ornate gilded and embossed boxes in which they were packed. The stunning centre-piece is a pyramid of ebony wood and maroon velvet, studded as with jewels with over 2,000 nibs in every iridescent hue, which was made around 1890 to show off the wares of William Mitchell and Co. at international exhibitions. The display is only the iceberg tip of Mr. Poole's unrivalled collection. Inside the shop the walls are so covered with early show cards and advertisements that you might easily overlook the actual business of the firm. Except that, for the pen nibs. Mr. Poole's is the last shop in the country—presumably in the world—where you can still buy any sort of steel pen you need. Since the rise of the ball point pen, the manufacture of steel pens has practically dwindled to nothing. The great old manufacturers—Perrys, Mitchells,

## His nibs



Brandauers—have rolled sheet steel into mostly been absorbed or gone into other lines of business, manufacturing involved in this apparatus. The display is only the iceberg tip of Mr. Poole's unrivalled collection. Inside the shop the walls are so covered with early show cards and advertisements that you might easily overlook the actual business of the firm. Except that, for the pen nibs. Mr. Poole's is the last shop in the country—presumably in the world—where you can still buy any sort of steel pen you need. Since the rise of the ball point pen, the manufacture of steel pens has practically dwindled to nothing. The great old manufacturers—Perrys, Mitchells,

## OF INTEREST

to middle market Property Investors and Vendors

who have now concluded their period of subsistence.

Let me know of your specific needs in the £20,000 to £250,000 bracket.

**JACK MENDOZA**  
100, Blatchington Road, Hove, Sussex, BN2 3YF.  
(0273-727295)

## LEGAL NOTICES

In the HIGH COURT OF JUSTICE Chancery Division, in the Matter of IDEAL-STANDARD LIMITED and in the Matter of the Companies Act 1947. NOTICE IS HEREBY GIVEN that a Petition was presented to Her Majesty's High Court of Justice for the confirmation of the reduction of the capital of the above-named Company from £1,700,000 to £1,350,000 by the cancellation of the shares in excess of the wants of the said Company.

AND NOTICE IS FURTHER GIVEN that the said Petition is directed to be heard before the Honourable Mr. Justice Oliver at the Royal Courts of Justice, Strand, London WC2A 2LL, on Monday, 14th day of March, 1977. Any Creditor or Shareholder of the said Company desiring to oppose the confirmation of the Order for the confirmation of the reduction of capital should appear at the hearing in person or by Counsel for that purpose. A copy of the said Petition will be furnished to the undersigned Solicitors on payment of the regulated charge for the same.

DATED the 23rd day of March, 1977.  
**CLIFFORD WILSON**  
Solicitors for the said Company.

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## SOTHEBY RECORDS

This netsuke was included in a two-day sale of Japanese works of art at Sotheby's, Bond Street, on 23rd and 24th February 1977. It is a particularly fine study of a Kirin, a mythical beast, signed by Toyomasa, and realised £8,100. This is a new world auction record price for a wood netsuke.



If you have a Japanese object which you think might be of value, our specialist department would be pleased to inspect Japanese arms, armour, netsuke, iro, lacquer wares, ceramics and works of art, without charge, with a view to sale.

Our salerooms are open every weekday from 9.30 am to 4.30 pm.

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FOUNDED 1744

Sotheby Parke Bernet & Co.,  
54-55 New Bond Street, London W1A 1AA  
Telephone: 01-753 8080 Telegrams: Abintio, London  
Telex: London 24434 SPBLONG

Handwritten text in Arabic script at the bottom of the page.



# MP's Bill to set up State building society fails

JOHN HUNT, PARLIAMENTARY CORRESPONDENT

BOUR MP's attempt to set up a state-controlled building society with powers to take over existing building societies failed decisively in the House yesterday.

Building Societies (Relinquishment and Nationalisation) Bill sponsored by Mr. John Hunt, MP for Blyth, was unanimously condemned on both sides of the House. It was also flatly rejected by the House of Commons.

Mr. Hunt's Bill was a four-and-a-half-hour measure. It was intended to set up a state-owned building society to take over existing building societies.

Major part in extending home ownership, but "the movement has now failed in the very good start it made."

There were shouts of "not true" from the Conservatives when Mr. Ryman said that it was "heresy" to say that building societies would not lend money to women or coloured persons.

They "dissipated their assets woefully" by opening inefficient offices on prime sites with enormous overheads.

Mr. Ryman criticised them for lending money on purely commercial criteria with the emphasis on the need to secure the loan.

For the Government, Mr. Davies said: "I must make it absolutely clear that the wide spread nationalisation of the building societies has never been part of this Government's policy."

## Home fees bargain almost

Kristopher Lorenz, senior Correspondent OFFICE charges for off-peak week-end trunk tele-calls are among the most expensive in the world, but six countries charge less than Britain for installing a telephone.

## CBI hits out at Jack Jones proposals for price freeze

THE CONFEDERATION of British Industry told the Government yesterday that unless it made significant changes to its proposals for price controls, jobs would be lost and investment cut.

The CBI rounded on Mr. Jack Jones, general secretary of the Transport and General Workers' Union, and described his call for a price freeze as "rubbish."

At its first meeting with Mr. Roy Hattersley, the Prices Secretary, since publication of the Government's consultative document on future price policy, the CBI repeated its opposition to any statutory price control.

## Minority Government for Belgians

BRUSSELS, March 4. PRIME MINISTER Leo Tindemans today found himself with a minority government after dismissing the two ministers from one of his French-speaking coalition partners, the Rassemblement Wallon Party.

## EEC censure move over butter deal

BRUSSELS, March 4. THE GREAT Soviet butter export row took a new twist here today when it was announced that a European Parliament motion of censure is to be tabled against the Brussels Commission for its mismanagement of the affair.

## MR. SMITH'S LAND ACT VICTORY

SALISBURY, March 4. THE RHODESIAN Prime Minister's hair-line success in the Rhodesian Parliament this afternoon, pushing through a bill to open European agricultural land to blacks despite the opposition of 12 Rhodesian Front MPs, was a watershed point for the Rhodesian Front party.

## A watershed point for the Rhodesian Front party

There is disenchantment over the political direction of the Government and what they call "the lack of decisive political leadership." The group proposes that "each main community should have the power and authority to preserve its own identity in meaningful terms and a second tier level of government and meet together in an Upper Council to resolve national issues."

## Standard City Editor dies

MR. DAVID MALBERT, City Editor of the London Evening Standard, died in hospital yesterday after being taken ill in his office.

## Housing investment plan will go ahead - Shore

THE GOVERNMENT confirmed yesterday that it would go ahead with the introduction of local authorities in England and Wales of a system of Housing Investment Programmes.

## Inaction over building jobs 'bewildering'

By Robert Graham, Middle East Correspondent. THE GOVERNMENT is pouring money down the drain by supporting the motor industry while still finding it "politically quite impossible" to help the construction industry.

## Rush to beat drink duty brings in 34% more tax

THE RUSH to beat the drinks duty increases imposed in the Chancellor's last economic package brought a 34 per cent rise in tax payments on spirits in December.

## Japan and Russia new fishing pact

MOSCOW, March 4. JAPAN and the Soviet Union have committed themselves to reaching an interim agreement on Japanese fishing rights in the newly declared 200 mile Soviet fishing zone by the end of this month.

## U.S. jobless total rises 0.2 per cent. in month

WASHINGTON, March 4. THE NUMBER of people out of work in the U.S. rose 0.2 per cent. last month to 7.5 per cent. of the workforce.

## Africans' plea on Arab aid

African Foreign Ministers yesterday complained that the foreign aid from Arab states was "insufficient and inadequate."

## Brazil N-talks

THE U.S. Assistant Secretary of State, Mr. Christopher Warren, is expected to resume talks with the Bonn Government here next week on West Germany's plan to export sensitive nuclear technology to Brazil.

## Publicans may be told to cut soft drink prices

ELINOR GOODMAN, CONSUMER AFFAIRS CORRESPONDENT. HOUSES are expected to see a soft drink price war by up to 5p a bottle.

## Victuallers send Healey Budget plea

THE NATIONAL Union of Licensed Victuallers, with 30,000 members, has sent a pre-Budget plea to Mr. Denis Healey, the Chancellor.

## Cubans with Amin denied

WASHINGTON, March 4. MBR CYRUS VANCE, the U.S. Secretary of State, said today there was no evidence to justify newspaper reports that substantial numbers of Cubans were now helping to train the Ugandan army.

## Yugoslav dissidents

Many Yugoslav political prisoners, including dissident author Mihalj Mihaljov, are expected to be released soon under an amnesty, Reuter reports from Belgrade.

## Thai insurgency

Communist guerrillas have ambushed and killed 29 villagers returning from a home guard training programme in Northern Thailand, Reuter reports from Bangkok.

## Beame sees NYC bankers

NEW YORK City Mayor Abraham Beame, in a direct reference to the city's growing financial crisis, said yesterday he would not "mortgage our sovereignty."

## about MP, 78, to retire

DAVID WEITZMAN, Labour MP for Hackney North and Stoke Newington, is to retire from parliament at the next General Election.

## silence' on public schools

WATKINSON, president of the Confederation of British Teachers, attacked yesterday the "silence" about education in the Government's "great debate" on education.

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Handwritten signature and date: J.P. 1977

SEE PORSCHE'S NEW PORSCHE the 924 ON PAGE 5



10 THE FINANCIAL TIMES (Established 1888) Incorporating THE FINANCIAL NEWS (Established 1896) Head Office Editorial & Advertisement Offices: BRACKEN HOUSE, CANNON STREET, LONDON EC4A 3DF

Peter Riddell, Economics Correspondent examines the options open to Mr. Healey on March 29

Budget problems facing the Chancellor

The shadow of Phase Three

WITH THE Budget now only a few weeks off, investors are becoming resigned to the fact that the Bank of England means to keep interest rates from falling much further for the time being

On the one hand, the official reserves rose a further \$591m. last month to a near-record level of \$7.78bn. After deducting loan drawings, the rise was \$331m., and the official view is that only a small part of the recent inflow represents short-term speculation, notably in the gilt-edged market.

Tax cuts This very discrepancy is a reminder of how difficult it is to forecast the PSBR in advance, and it is the PSBR for 1977-78 which matters when it comes to considering the scope for tax cuts.

MR. DENIS HEALEY, the Chancellor of the Exchequer, is now nearly at the crucial stage in his Budget preparations when he has to decide fairly definitely on the main tax changes to be announced in his speech on March 29.

The euphoria of early January has now definitely evaporated. Although the negotiation of the \$3.9bn. International Monetary Fund loan and the Basle agreement to protect against sudden withdrawals from the U.K. of official sterling balances were much needed, they have not solved any fundamental problems.

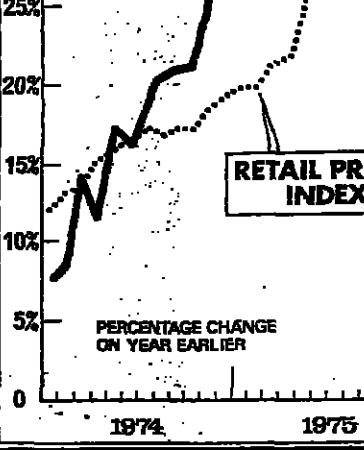
Price freeze Because the outlook for Phase Three is so uncertain and the worth of any formula agreed between the Government and the TUC so arguable, the Government would be unwise to give many concessions in exchange for a formula.

But the recovery so far has been steady rather than rapid, and a definite acceleration will be required if the hopes are to be fulfilled.

Overall, while the economy seems to have been growing slowly in the last few months in contrast to the flat trend during the summer, the prospect is of a recovery with a low of 12.9 per cent. last

But this will not permit any kind of major consumer expansion, as in the early 1970s, not least because of the need to run a large and rising current account surplus to repay the UK's enormous accumulated debts.

There is, first of all, the problem of reducing the inflation rate; although a lot of progress has been made since due for repayment between now and 1985.



ECONOMIC INDICATORS. AVERAGE EARNINGS SEASONALLY ADJUSTED. RETAIL PRICE INDEX. FIXED CAPITAL EXPENDITURE Manufacturing Industry SEASONALLY ADJUSTED AT 1970 PRICES.

requirement to within a ceiling of £3.7bn. for the financial year 1977-78, and also to keep within tight monetary guidelines.

The borrowing requirement in the current financial year could be at least £1.5bn. less than projected in December, partly because of the impact of inflation on revenue, "fiscal drag," and the tight curb on expenditure imposed by cash limits.

The CBI has called for cuts in personal tax amounting to £2bn. in 1977-78 while the TUC has recommended tax and expenditure proposals costing £2.4bn. A large part of any tax cut, around £1.5bn. on latest estimates, would be needed

merely to compensate for the impact of inflation over the last year, so on present PSBR estimates it is highly unlikely that the real tax burden can be reduced.

Mr. Healey is not giving away any clues to the distribution of cuts—so as not to be "drummed out of the Brownies" in his favourite phrase—but he has said that any reductions should be particularly at the upper and lower ends of the scale to improve incentives and reduce the "poverty trap" problems.

If Mr. Healey wanted to cut income tax by a total of, say, around £1.5bn. to £1.75bn., then he would probably have to offset some of this by increasing indirect taxes, such as VAT.

The prospects for Phase 3 are still highly uncertain, and there are wide gaps between the TUC and CBI on prices, highlighted by Mr. Jack Jones yesterday, and on the Bullock report on industrial democracy.

The risks are certainly apparent—and the hope of a sustained, temporary, rise in wages, output and employment is if the rate of average earnings increase is lower than this can be achieved.

This raises questions, in fact, about the usefulness of a third at all, but the more accepted view is that the collective bargaining process is a controlled one in order to avoid an inflationary explosion.

An acceleration in the rate of earnings with consequent pressures on prices and a lag on jobs, is one of the potential risks of current strategy.

There is also the danger the revival in industrial output may not continue at the end of this year given the capacity available in sectors, while, on the other hand, if the balance of payments improves strongly, it is a danger of a reversal of the old political/economic trend of a general election year.

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Letters to the Editor

From Mr. W. Tomkins. Sir—Several of your readers have expressed concern on the matter of inflation proofing pensions, one remarking that "No one has attempted to assess the cost without falling into a state of despair."

Table with 2 columns: Item, Amount. Base salary roll 80, Fringe benefits (20%) 16, Overtime, shift premiums, etc. (say 10%) 8, Total salary roll 104, Pensions currently in payment 3.3, Amount required to protect against 15% inflation rate 0.5, % of total salary roll 0.5%, % to company sales 0.03%

I am bound to ask, in the light of these figures—what is the problem of inflation proofing pensions? As a result of the last negotiations with the unions, current salaries were increased by 38 per cent. (payable over a two-year period).

Education From Lt.-Col. R. Pauley, RN (Ret.). Sir—It is a matter for concern that the education voucher has not as yet featured in the agenda for the regional conferences, which are being held by Mrs. Shirley Williams, as part of the

Prime Minister's national debate on education, I say this because the voucher would be a way of raising the quality of education without extending the role of the state.

Japanese From Mr. R. MacFarquhar, MP. Sir—I was surprised at the letter from Professor Geoffrey Bonnas (February 21) suggesting that I did not know about the centre of Japanese studies at the University of Sheffield.

Daltonism From Lt. R. Stidwell. Sir—Your yachtman who complains he cannot discern the red and green buoyage system (February 28, page 5) need have no qualms. He only needs a primitive lorgnette—one eyepiece primary red and the other primary green (plastic or glass) on a tape hung around his neck.

Accountancy From Professor D. Myddelton. Sir—Lex is not correct to say (February 21) that "the accountants' current purchasing power proposal (for inflation accounting) has already been abandoned."

Power From Mr. J. Goodland. Sir—I am reluctant to cross swords with one of your energy correspondents, but Mr. Whalley's weeze (February 28) of exporting advance gas cooled reactor-generated electricity under the Channel is unsound, even if Dungeness "B" at last gets off the ground.

Insurance From Mr. L. Clarke. Sir—Major R. R. Ozlade's letter (March 3) clearly invites a reply. If one was only concerned with claims for total loss following fire etc. one could accept that a policyholder could choose the level of indemnity that he required.

Goliath From Mr. P. McCaig. Sir—British Leyland is surely a prime example of "Big is not beautiful."

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claim to provide a useful guide to future long-term earnings was never justified, and has been further undermined by Morpeth's many businessmen's eagerness to get tax reliefs is no longer a reason for supporting CCA.

Dependants From Mr. M. Hennessy. Sir—Mr. F. Stark (March 2) tells me that, as a barrister, everything material that I get in life is provided by the private section of the community.

Battalions From Mr. W. Whitworth. Sir—It is arguable that "battalion strength" (between 500 and 1,000) is no accident; and it has survived for a very long time, probably because it is the limit for satisfactory communication, leadership and control.

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far-distant lights. The sooner you know another ship's bearing, the better! L. Stidwell, Orchard Close, Andover, Isle of Man.

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respondingly lower and would not meet the partial loss claims which are made. Insurers would then have to charge higher rates to compensate for the diminished loss reserves. We all know the principle of insurance is that "the losses of the few be borne by the many" and since most of us would wish, following a loss to be placed in the position that we were in before that loss it does not seem reasonable to expect the insurers to do other than to try and persuade their clients to insure for the replacement value.

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# The thriving airway to the Isles

BY RAY PERMAN, Scottish Correspondent

BROAD brown stripes have to be washed down to prevent the green showing through. The airframe has been built before our aircraft...

Local events On any flight you are likely to find yourself sitting next to a lighthouseman, a district nurse or a peripatetic teacher...

They can be relied on to know the geography of the country over which they fly, sometimes be experts on the local wildlife and occasionally even the shipping movements.

and is now a wholly-owned subsidiary of the bank's successor, the Royal Bank of Scotland.

The Loganair fleet is now 14 aircraft, half of them British-Norman Islanders which are ideal for the grass airstrips.

There can be few pilots with a flying record like Capt. Aisop's. In nine years he has made about 60,000 landings, mostly on grass.

Ambulance Loganair pilots are brought into contact literally with the life and death of the community they serve by flying ambulance flights: taking emergency cases to hospital, patients for treatment and expectant mothers to the maternity ward.

Not everyone settles easily to the life. "With only eight passengers sitting behind the pilot we can't afford to pay 707 level salaries," says Capt. McIntosh.

Often the air service complements an existing sea service which brings in cargo. The Orkney Islands Shipping Company agreed to pay Loganair to carry passengers between the islands rather than paying the very much higher cost of buying a new passenger vessel and doing essential dock and harbour work.

The company's losses have been high, but when this year's results are published in the summer they are expected to break even or better.

As the Shackleton Report on the Falkland Islands made clear last year the future of the company, because of its dominant role in the local economy, is closely intertwined with that of the islands.

# COMPANY IN THE NEWS The Falkland Islands Company and its sheep

BY TERRY WILKINSON

THE FALKLAND Islands it developed shipping and sole agent for every airline, Lloyds and Royal Insurance, Chartered Company from the Victorian era, first appeared on the City map in 1972 when the company controls Dundee, Perth and London Securities, with the backing of Slater Walker, launched a successful £4m take-over bid for the company.

The following year, after a last-minute breaking off of talks with AAL, the fuel distributors, Dundee, Perth and London was itself taken over for £7m, by Charrington, Gardiner, Lopet and now Charrington Industrial Holdings.

Sheep farming is therefore the dominant source of profits but after making profits of over £1m in 1973 and 1974 a slump in the wool price from an average 107p to 51p a kilo in 1975 cut profits back to only £37,000.

Mr. Rowland Hall, Chairman of Charrington said yesterday that it was a "pure coincidence" that his company took on board Falkland Islands Company when it acquired Dundee, Perth and London and admitted that there was little commercial logic to its role in the group.

## LABOUR NEWS

### Police Federation seek change in strike law

ALAN PIKE, LABOUR STAFF POLICE FEDERATION, Mr. James Jardine, general secretary, said when asked about demands from members for the right to strike that if the Act were repealed the federation would be free to decide its own rules at annual conference.

### Management excluded

CHRISTOPHER LORENZ, ELECTRONICS CORRESPONDENT MORE THAN 300 Plessey employees started a "work-in" today at one of the three sites faced with closure by the Post Office spending cut.

### Protest stops Hull docks

HULL DOCKS were brought to a standstill yesterday by members of the National Union of Railwaymen protesting against British Rail's announcement that it intends to end rail services to the commercial docks.

### Call to Tories on pay policy

CHRISTIAN TYLER, LABOUR CORRESPONDENT RESOLUTION calling on the Conservative Party not to introduce a wage restraint if returned power will be debated by about 30 Conservative trade unionists in Nottingham today.

## Fiesta takes 5.6% of sales

BY TERRY DODSWORTH, MOTOR INDUSTRY CORRESPONDENT

THE NEW Ford Fiesta made a successful entry into the British market last month, collecting 5.6 per cent of all new car sales during the best February for the industry since 1973.

Total new car sales last month on 127,908 were 18 per cent up on the same month last year and 13 per cent up on January.

Renault came top of the importers' league with 5.5 per cent of the market (7,008 cars), followed by Datsun, Fiat and Volkswagen. Ford was among U.K. companies importing from Continental associates, with 5.2 per cent.

Table with 4 columns: Car Model, Units, % of Total, February 1976 %

## Bahrain joins Saudis in prices campaign

BY DOINA THOMAS

SAUDI ARABIA has persuaded Bahrain to join its campaign against foreign companies whose prices to Gulf governments are believed to be becoming too high.

At the end of February, Dr. al Gosaibi awarded a \$50m project to Pakistan, citing it as a warning to Western companies. Mr. al Jishi was the first Gulf Minister to voice publicly the region's growing disenchantment with foreign, principally western, contractors and consultants.

TO-DAY—Prime Minister addresses Labour Party Greater London Regional Council meeting. Camden Town Hall, N.W.1. Mrs Margaret Thatcher at Conservative Trade Union conference, Nottingham.

MONDAY—European Central Bankers begin two-day meeting in Basle. Prime Minister meets police delegation on pay dispute, Downing Street. Bread price increase, European Parliament session. Sir Derek Ezra, NCB chairman, at Coal Industry Society luncheon, Hyde Park Hotel, S.W.1.

WEDNESDAY—Prime Minister flies to Washington for talks with President Carter. TUC economic committee meets. Mr. Roy Hattersley, Prices Secretary, at Foreign Press Association luncheon, 11, Carlton House Terrace, S.W.1. NALGO and NIPPE one-day strike against spending cuts, Scotland. Scottish TUC demonstrates against public spending cuts, Glasgow. U.K. banks' eligibility liabilities, reserve assets, clearing banks' monthly state conference, Bloomsbury Centre Hotel, W.C.1. Labour Party conference opens in Perth Building Societies receipts and loans (Feb.) Usable steel production (Feb.). Company liquidity survey (4th qtr.).

## Economic Diary

Wholesale price index (Feb. prov.) Hire purchase and other instalment credit business (Jan. Retail sales (Jan.-final). TUESDAY—Aircraft and Industries Bill second reading in Lords. Foreign Ministers meet in Brussels. U.K. balance of payments (4th qtr.). Provisional vehicle production figures and estimate of new car registrations (Feb.). WEDNESDAY—Prime Minister flies to Washington for talks with President Carter. TUC economic

# Allied Hambro offer a high income and a chance of beating inflation

Interest rates are now falling. That means your savings could well be earning less than a few months ago. When you are considering a new home for those savings, think about the future and the possibility of investing where you can obtain a high initial income and the prospect of that income increasing as the years go by.

Units in Allied Hambro High Yield Fund are offered at a fixed price of 50.0p x.d. until 11th March 1977

Application form for Allied Hambro High Yield Fund units. Includes fields for name, address, investment amount, and contact information. Also includes a table for units and costs.







Josephine

SUMMARY OF THE WEEK'S COMPANY NEWS

Over-bids and mergers

seacham Group is buying for \$22m. the Calgon consumer subsidiary of Merck and Co., the big U.S. pharmaceutical...

acquired control of Floreat Investment, another investment company, in a deal which values Floreat in excess of \$670,000.

Table with columns: Company bid for, Value of bid share price, Market price, Price before bid, Value of bid, Bidder, Final date

Table with columns: Company, Value of bid share price, Market price, Price before bid, Value of bid, Bidder, Final date

PRELIMINARY RESULTS

Table with columns: Company, Year to, Pre-tax profit, Earnings, Dividends

INTERIM STATEMENTS

Table with columns: Company, Half-year to, Pre-profit, Interim dividends

Offers for sale, placings and introductions

Five Regional Council: Issue £10m. 1 1/2% per cent. Redeemable Stock 1983-84 at 28 1/2% per cent.

Rights Issues

BTR: One-for-five at 140p each. Habit Precision Engineering: Three-for-two at 20p each.

Script Issues

Arnott and Co. Dublin: One-for-one. British Vita: One-for-one.

POINTMENTS

Chairman change at Mears Bros.

George Middleton, a director of MARS BROS. HOLDINGS, has been appointed chairman, succeeding Mr. L. Stephenson...

GROUP. He is senior partner of Garner and Co.

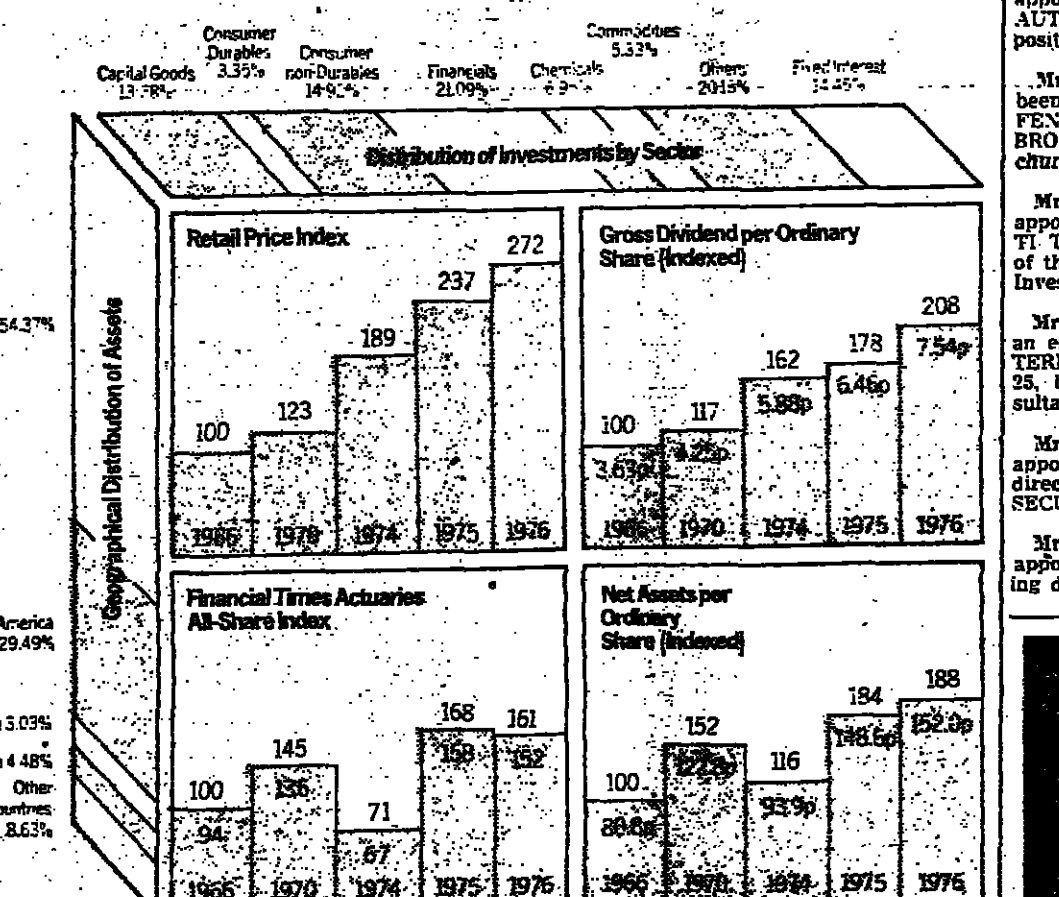
Mr. Peter S. Brewin has been appointed to the Board of the BEMROSE CORPORATION. He is managing director of Bemrose and Sons.

INCOME + GROWTH

Estimated current gross yield WITH ARBUTHNOT HIGH INCOME FUND

The Standard Trust Limited

Total Assets at 31st December, 1976: £39.3 million.



A member of the Touche, Remnant Group of Companies. Total funds under management exceed £600 million.

Mr. Peter S. Brewin has been appointed to the Board of the BEMROSE CORPORATION.

Mr. Neville Cooper, director, administration, Standard Telephone and Cables, has been appointed to the Board of Management of the ENGINEERING EMPLOYERS' FEDERATION.

Mr. Richard Baker, managing director of Barbour Index, has been appointed to the Board of SPECIFILE (PTY.), South Africa.

Mr. John Webb, deputy chairman and managing director of STANLEY GIBSON, is to retire from the company this month but will remain a consultant.

Mrs. E. E. Marsh and Sir Norman W. Graham have become members of the COUNCIL ON TRIBUNALS.

Mr. J. E. Forrest has retired from the Board of BROWNLEE AND CO.

Mr. L. E. Quirk and Mr. P. A. Peacock have been appointed directors of SPRING GROVE INDUSTRIAL SERVICES, a subsidiary of the Charterhouse Group.

Mr. D. G. Hanson has joined the Board of the LIVERPOOL BUILDING SOCIETY. Mr. Hanson was, until recently, chairman of Barclays Unicorn and managing director of Barclays Bank Trust.

Mr. R. L. Kenny is retiring as an executive director of JOSEPH TERRY AND SONS on February 25, but will continue as a consultant.

Mr. C. E. Bush has been appointed assistant managing director of NORTH WEST SECURITIES GROUP.

Mr. Roy Garner has been appointed chairman and managing director of the H. GOLDMAN GROUP.

Mr. E. R. M. Drake has been appointed a director of FENCHURCH REINSURANCE BROKERS, a member of the Fenchurch Insurance Holdings Group.

Mr. A. R. Smith has been appointed commercial director of TUBE PRODUCTS, a member of the steel tube division of Tube Investments.

Mr. E. D. Zographos has been appointed group financial controller of VALOR. He was previously with Conoco. Mr. Vernon Clegg, previously group treasurer, has left VALOR to resume private practice as a management consultant.

Mr. R. K. Farbridge has become managing director of Valor Heating. He was previously with Salisbury Transmissions.

Mr. Del Jenkins has been appointed to the Board of ASSOCIATED CONTAINER TRANSPORTATION SERVICES.

Mr. Leslie Latter has been appointed director-general of MERSEYDIDE TRANSPORT, succeeding Mr. Arthur Moffatt, who has retired.

Mr. William Hennessey has been appointed a vice-president of ELLIOTT OVERSEAS COMPANY, a subsidiary of Carrier Corporation, U.S. He is based in London.

Mr. Martin Shogquist has been appointed a director and general manager of L. B. FOSTER and Mr. Richard Smith has been appointed financial director.

Mr. Simon Kingwell has been appointed by the WHITE FISH AUTHORITY to the newly created position of fish-farming consultant.

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Advertisement for ARBUTHNOT HIGH INCOME FUND, featuring a large '11.6%' yield and details about the fund's investment strategy and management.

HAVE YOU SEEN SPOKESONG AT THE VAUDEVILLE

WRITTEN BY STEWART PARKER. WINNER OF THE 1976 EVENING STANDARD AWARD FOR THE MOST PROMISING PLAYWRIGHT.

ENTERTAINMENT GUIDE

Entertainment guide listing various theatres, operas, and cinemas with their respective shows and times.

Entertainment guide listing various theatres and cinemas with their respective shows and times.



WALL STREET + OVERSEAS MARKETS + CLOSING PRICES

Up 5 on economic outlook

BY OUR WALL STREET CORRESPONDENT

THE UPWARD movement made further headway on Wall Street today when the Stock Market appeared to be more optimistic about the longer term economic outlook although investors remained cautious because of inflation expectations.

The Dow Jones Industrial Average rose another 4.82 to 983.46, making an advance of 20.03 on the week while the NYSE All Common Index, at 84.96, gained 1.91 on the day and 89 cents on the week.

The Labour Department reported a smaller than expected increase in February unemployment.

NEW YORK, March 4.

Stocks edged upwards. Rubbers and African Mining Financials eased. Stores irregular. Electricals steady.

Engineering and Transport weakened, but Oil rose. Americans firm. Germans and Belgians steady.

International Oil and Golds irregular. Copper and Shippings mixed in quiet trading.

BRUSSELS—Mixed in quiet pre-week-end trading, with political developments and a local transport strike having a dampening effect.

German, French and U.S. issues rose, Dutch and Canadian stocks firm, Golds narrowly mixed.

AMSTERDAM—Generally steady in quiet trading. Major Banks, Insurances steady. State Loans also steady.

GERMANY—Higher in lively trading. Siemens gained DM4.80 on renewed hopes that Brazil nuclear power deal will go through.

Banks put on up to DM1.40 on latest short time working news. Stores also slightly weaker.

Kloekner Werke shed DAI, it proposes omitting 1977-78 dividend.

Public Issues put on up to DM1.50. Regulating Authorities moved against general rise of stock.

MILAN—Generally lower. Bonds steadier in fairly active trading.

SWITZERLAND—Narrowly mixed in dull trading. Leading Banks steady. Financials little changed. Insurances mixed.

INDONESIA—Mixed in quiet trading. International generally steady. Germans edged higher, South

OVERSEAS SHARE INFORMATION

Table with multiple columns for various international stock markets including New York, London, Amsterdam, etc. Includes stock names, prices, and changes.

FRIDAYS ACTIVE STOCKS

Table listing active stocks on Friday with columns for stock name, price, and change.

OTHER MARKETS

Canada up again

Canadian Stock Markets also gained further around in moderately active trading yesterday.

Only Banks and Papers moved against the general rise. Metals responded to recent price increases in Lead and Copper.

PARIS—Slightly higher in less active trading. Banks, Portfolio investments, Motors, Hotels, Metals and Chem-

Indices

Table showing various stock indices and their performance over time.

INDICES

Table showing NYSE All Common and other indices.

STANDARDS AND POORS

Table showing Standard and Poors indices.

F.T. CROSSWORD PUZZLE No. 3322

A prize of £3 will be given to each of the senders of the first three correct solutions opened. Solutions must be received by next Thursday, marking Crossword in the top left-hand corner of the envelope and addressed to the Financial Times, 10, Cannon Street, London, EC4A 3DF.

RACING BY DOMINIC WIGAN

Sir Garnet should impress again

SIR GARNET has been showing He surprised me last time out when he got up close to home a few months and looks set to add to his already impressive record with a victory in a useful lead to-day's Greenall Whitley Breweries Chase.

The Gordon Richards gelding, whose last outing produced a second-place behind Andy Pandey in the Malcom Fudge National Trial Chase at the last meeting here, has gained two of his three victories in the present campaign on this course.

A six-lengths winner of an amateur riders' chase before Christmas, Sir Garnet then set the better of Roystar at Ayr.

When Dominic Wigan's new (Approaching 2-1) won at Newbury yesterday it brought his maps profit for the season to £16.33 on a £1 level stake—£14.34 more than his nearest rival.

MILAN

Table of Milan stock market data.

AUSTRALIA

Table of Australia stock market data.

GERMANY

Table of Germany stock market data.

AMSTERDAM

Table of Amsterdam stock market data.

BRUSSELS/LUXEMBOURG

Table of Brussels/Luxembourg stock market data.

TOKYO

Table of Tokyo stock market data.

PARIS

Table of Paris stock market data.

STOCKHOLM

Table of Stockholm stock market data.

COPENHAGEN

Table of Copenhagen stock market data.

OSLO

Table of Oslo stock market data.

VIENNA

Table of Vienna stock market data.

ACROSS

Across crossword puzzle grid.

DOWN

Down crossword puzzle grid.

SOLUTION AND WINNERS OF PUZZLE No. 3316

Following are the winners of last Saturday's prize puzzle: Mr. M. Booth, 63, Hestleden Avenue, Acklam, Middlesbrough, Cleveland.

SOLUTION TO PUZZLE No. 3321

Solution to puzzle No. 3321.

SOLUTION TO PUZZLE No. 3316

Solution to puzzle No. 3316.

SOLUTION AND WINNERS OF PUZZLE No. 3316

Following are the winners of last Saturday's prize puzzle: Mr. M. Booth, 63, Hestleden Avenue, Acklam, Middlesbrough, Cleveland.



HOME NEWS

Hattersley reaffirms decision to stay out of Babcock bid

FERRY WILKINSON, CITY STAFF

Mr. Hattersley, Secretary of Prices and Consumer Protection, reaffirmed today that he has no intention of intervening to stop Babcock's bid for Morris...

conclusion of a Monopolies Commission report is not backed by at least a two-thirds majority. In the case of Babcock and Morris the Commission was three to two against the bid going ahead...

Managers to see Dell on Bullock

By John Elliott

LEADERS of the British Institute of Management are to meet Mr. Edmund Dell, Trade Secretary, on Monday to urge him not to introduce legislation based on the Bullock Report on industrial democracy.

The move comes after similar meetings involving the CBI. Talks with the TUC are also planned to take place soon.

Army called out in cities for Pakistan elections

BY DAVID HOUSEGO, ASIA CORRESPONDENT

RAWALPINDI, March 4

TWO ARMY brigades have been moved from their barracks outside Karachi and Lahore and deployed closer to the centre of Pakistan's two largest cities.

The move is a precautionary one, but nonetheless underlines the authority's fears of violence which start on March 7. It inevitably raises as well the prospect of military intervention should the result of Monday's poll be unacceptable to either Mr. Zulfikar Bhutto or the opposition Pakistan National Alliance (PNA).

Spain may get major new party

By Roger Matthews

MADRID, March 4

WITH PROBABLY less than 100 days to go before the first General Election in Spain for more than 40 years, nearly 150 political parties have now pooled for legislation, of which more than 60 have so far been approved.

Into this potential electoral confusion there are plans to inject a major new party, to be headed by members of the present administration. Senator Maria Vitoria, the Minister of the Interior, has been holding intensive talks with colleagues in the past few days to discuss the launching of the Independent Social Federation, which would describe itself as centre-left but would be composed of people more usually associated with groups well to the right of centre.

UARY A. Carr

By James McDonald

Mr. Carr, president of V. Ward, the Sheffield engineering and merchant, up whose annual meeting last week, has the age of 73. In went to the London returning to Sheffield in charge of the Supplies Division. Four other boys, a lawyer and he joined the main in 1941.

Travel agents launch plan to boost falling bookings

By James McDonald

A £200,000 national advertising campaign to revive the sagging British holiday travel industry was launched yesterday by the Association of British Travel Agents.

Patent Convention ratified

Financial Times Reporter

BRITAIN HAS ratified the European Patent Convention, the Department of Trade announced yesterday, even though the Patents Act, which will give effect to the UK's obligations under the convention, is not yet on the Statute Book.

Dutch in talks with SEC

BY JAY PALMER

NEW YORK, March 4

SENIOR OFFICIALS of the Amsterdam Stock Exchange have been holding talks with the U.S. Securities and Exchange Commission on the possibility of the Dutch Exchange becoming a full-fledged member of the U.S. clearing system for options trading.

INTERNATIONAL COMPANY NEWS

Amro bank plans 'rights' issue

BY MICHAEL VAN OS

Mary Kathleen to receive financial aid of \$A6m.

BY PAUL CHESTERIGHT

AMRO Bank, Holland's second largest commercial bank, today announced a rights issue which should raise equity by around \$150m.

AUSTRALIA'S only uranium producer, the loss-making Mary Kathleen mine, is to receive financial aid of \$A6m. (\$3.94m.) from the State shareholders in order to cover its requirements until the end of May.

First Viking commodity trusts

Commodity OFFER 40.7 BID 38.7X0 OFFER 98.0 BID 95.0

Commodity & General Management Co Ltd, 8 St George's Street, Douglas Isle of Man, Tel: 0624 4882

MANAGERS LIMITED, P.O. Box 74, 50, Market Street, 0534-2059/1/3, 28 Feb. 110.45.111, 28 Feb. 110.45.111, 28 Feb. 110.45.111, 28 Feb. 110.45.111

COMMODITY GAINS TAXED AS INCOME?

Under schedule 'D' of the Income and Corporation Taxes Act 1970 profits on commodity investments will be taxed as income and under some circumstances investment surcharge will be added.

Patent Convention ratified

The new system, involving the establishment of a European Patent Office in Munich where state is expected to include about 100 examiners from the British Patent Office, has been the subject of some controversy, but the Government made clear only a fortnight ago its intention of giving it early ratification.

INTERNATIONAL COMPANY NEWS

Amro said that on the basis of the presently outstanding share capital, 1,746,035 new Ordinary shares of Fls.20 par value each will be issued.

Mary Kathleen to receive financial aid of \$A6m.

The loans follow the announcement last month of an operating loss for 1976 of \$A12.4m. (\$7.8m.) and the acknowledgement by Mary Kathleen that its financial position was critical. It was stated that additional capital of more than \$A12m. was required to meet past and future losses.

COMMODITIES/Review of the week

in leads surge in metals

OUR COMMODITIES STAFF

A general upsurge in the London Metal Exchange closed 232.5 up on the record 58.325 a tonne, three months a tonne, 56,900 for the first time on close ending at 25,480. The market was set by Penang market where demand pushed the price in new peaks out the week.

MARKET REPORTS

BASE METALS

COPPER - Firm on the London Metal Exchange. After rising to 291 on a run of a considerable decrease in warehouse stocks, copper rose to 294 before recovering strongly to end at 296 on the late hour owing to the rise in the price of tin.

SILVER

Silver was fixed, 1.50 an ounce better for spot delivery in the London bullion market.

U.S. Markets

Metals rise on rumours, grains fall

THE METALS market closed higher on inflationary rumours concerning the State Commodity Control Act. Shipment from the mine began five months later than planned. Although Australia has some of the world's richest uranium deposits, the Government has not yet produced its mining and export policy ahead of the publication of the second Fox Commission report.

DAILY PRICE CHANGES

Table with columns for Commodity, Unit, 1976/77 High, Low, and 1977/78 High, Low. Includes items like Tin, Copper, Silver, Gold, Wheat, etc.

COFFEE

Table showing coffee prices for various origins like Arabica, Robusta, etc., with columns for Price, Change, and Business.

SOYABEAN MEAL

Table showing soyabean meal prices for various grades and origins, with columns for Price, Change, and Business.

WHEAT

Table showing wheat prices for various grades and origins, with columns for Price, Change, and Business.







Table of financial data including company names, share prices, and market indicators.

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TRAMWAYS & OMNIBUS (2)

Table listing tramway and omnibus companies and their share prices.

RULE 163 (1) (e)

Table listing securities under Rule 163 (1) (e) and their prices.

PROPERTY (127)

Table listing property companies and their share prices.

WATERWORKS (11)

Table listing waterworks companies and their share prices.

INVEST-TRUSTS (308)

Table listing investment trusts and their share prices.

FINANCIAL TRUSTS (89)

Table listing financial trusts and their share prices.

ELECT. LIGHT & PWR. (3)

Table listing electricity, light, and power companies.

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ERRATA

Text listing corrections and errata for the financial data.

MONEY + EXCHANGES

Article discussing the Bank of England's minimum lending rate and its impact on the market.

Table showing various exchange rates for different currencies.

Table showing interest rates for various financial instruments.

Table showing forward rates for different currencies.

Table showing exchange rates for various currencies.

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Footnote explaining the methodology for the data presented in the tables.







AUTHORISED UNIT TRUSTS

Handwritten note: 1000 units

UNIT STOCK
UNIT TRUSTS
UNIT FUNDS
UNIT INVESTMENTS

UNIT FUNDS
UNIT INVESTMENTS

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Table of Unit Trusts (left column), listing various funds like 'Unit Trust Mgrs Ltd', 'Bridge Fund Managers', 'Confederation Funds Mgt Ltd', etc.

Table of Unit Trusts (middle column), listing various funds like 'Henderson Administration', 'London Wally', 'National Provident Inv. Mgrs. Ltd', etc.

Table of Unit Trusts (right column), listing various funds like 'Royal Trst. Cdn. Pd. Mgrs. Ltd', 'Target Trst. Mgrs. Ltd', 'Scottish Securities Ltd', etc.

Table of Unit Trusts (far right column), listing various funds like 'Sun Alliance Fund Mgmt. Ltd', 'Prop. Equity & Life Ass. Co. V', 'Sun Alliance Fund Mgmt. Ltd', etc.

INDICES

Table of Indices, listing various market indices and their values.

Index Linker advertisement: Lump-sum investment which provides the £20 a month necessary for the maximum permitted S.A.Y.E. Index-linked savings contract.

PAID QUARTERLY £12.23% ESTIMATED ANNUAL GROSS YIELD LAWSON HIGH YIELD FUND advertisement.

OFFSHORE AND OVERSEAS FUNDS

Table of Offshore and Overseas Funds, listing various international investment funds.

INSURANCE, PROPERTY, BONDS

Table of Insurance, Property, and Bonds, listing various financial products and services.

Table of various financial products and services, including insurance, property, and bond offerings.

NOTES: Prices do not include premium... Notes on fund pricing and terms.



**Relative Strength**

Relative strength is the difference between a good and a bad investment. We supply relative strength charts for Britain's leading companies, plus all the other price information necessary for successful investment. Write or telephone for a free sample.

**CHART ANALYSIS LIMITED**  
194-200 Bishopsgate, London, EC2M 4PE.  
Tel: 01-253 4476

# FT SHARE INFORMATION SERVICE

## BRITISH FUNDS

**Stocks**

High	Low	Stock	Price	% Chg	Div. Yield
107.74	107.74	Treasury 100	107.74	0.0	5.5
107.74	107.74	Treasury 100	107.74	0.0	5.5

**Five to Fifteen Years**

High	Low	Stock	Price	% Chg	Div. Yield
107.74	107.74	Treasury 100	107.74	0.0	5.5

## CANADIANS

High	Low	Stock	Price	% Chg	Div. Yield
107.74	107.74	Treasury 100	107.74	0.0	5.5

## AMERICANS

High	Low	Stock	Price	% Chg	Div. Yield
107.74	107.74	Treasury 100	107.74	0.0	5.5

## BUILDING INDUSTRY—Continued

High	Low	Stock	Price	% Chg	Div. Yield
107.74	107.74	Treasury 100	107.74	0.0	5.5

## BANKS AND HIRE PURCHASE

High	Low	Stock	Price	% Chg	Div. Yield
107.74	107.74	Treasury 100	107.74	0.0	5.5

## DRAPERY AND STORES—Continued

High	Low	Stock	Price	% Chg	Div. Yield
107.74	107.74	Treasury 100	107.74	0.0	5.5

## ELECTRICAL AND RADIO

High	Low	Stock	Price	% Chg	Div. Yield
107.74	107.74	Treasury 100	107.74	0.0	5.5

## ENGINEERING—Continued

High	Low	Stock	Price	% Chg	Div. Yield
107.74	107.74	Treasury 100	107.74	0.0	5.5

## ENGINEERING, MACHINE TOOLS

High	Low	Stock	Price	% Chg	Div. Yield
107.74	107.74	Treasury 100	107.74	0.0	5.5

## CHEMICALS, PLASTICS

High	Low	Stock	Price	% Chg	Div. Yield
107.74	107.74	Treasury 100	107.74	0.0	5.5

## BEERS, WINES AND SPIRITS

High	Low	Stock	Price	% Chg	Div. Yield
107.74	107.74	Treasury 100	107.74	0.0	5.5

## CINEMAS, THEATRES AND TV

High	Low	Stock	Price	% Chg	Div. Yield
107.74	107.74	Treasury 100	107.74	0.0	5.5

## DRAPERY AND STORES

High	Low	Stock	Price	% Chg	Div. Yield
107.74	107.74	Treasury 100	107.74	0.0	5.5

## BUILDING INDUSTRY, TIMBER AND ROADS

High	Low	Stock	Price	% Chg	Div. Yield
107.74	107.74	Treasury 100	107.74	0.0	5.5

## FOOD, GROCERIES, ETC.

High	Low	Stock	Price	% Chg	Div. Yield
107.74	107.74	Treasury 100	107.74	0.0	5.5

## HOTELS AND CATERERS

High	Low	Stock	Price	% Chg	Div. Yield
107.74	107.74	Treasury 100	107.74	0.0	5.5

## INDUSTRIALS (Miscellaneous)

High	Low	Stock	Price	% Chg	Div. Yield
107.74	107.74	Treasury 100	107.74	0.0	5.5

## INDUSTRIALS (Miscellaneous)

High	Low	Stock	Price	% Chg	Div. Yield
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### MAN OF THE WEEK

## And a star to steer her by . . .

BY NICHOLAS OWEN

JAMES ONEDIN, the tough hero of television's saga of sailing ships, would surely identify with, and understand at once, Ravi Tikko. Though a technological world apart, they share the same flatly independence and apparent though not quite total disdain both for what the world thinks and for the orthodox ways of going about ship-owning.

This week's swashbuckling episode with burly Humberiders swarming out of the night to rescue for Tikko his strike-beamed ship is a story-book adventure, the only part of the narrative missing was the fulfilment of the idea that Tikko should descend in person on the Globtik Venus from a helicopter. Onedin would not have missed that.

Tikko has had his time before the mast, as a young Indian Navy officer. But his approach to the business of operating large tankers has little to do with any mystic passion for the sea and everything to do with an exceptional grasp of mathematical mechanics. Much of Tikko's reputation is built on the fact he controls two of the biggest vessels, the Japanese-built Globtik Tokyo and Globtik London, ever to emerge from a shipyard.

Tikko's London company, Globtik (from "Globe" and "Tikko") Tankers, has a handful of other less overgrown ships like the dispute-ridden

## £48,000 record for a Churchill



Mr. John Spencer-Churchill, nephew of Sir Winston Churchill, watches while the Mimizan landscape goes to a Canadian businessman.

## Five paintings reach surprise £86,300

BY PAMELA JUDGE

ABOUT 300 people, batteries of television cameras, photographers and journalists crammed into the Great Room at Christie's in London yesterday to see one of Sir Winston Churchill's paintings, a landscape of Mimizan, in France, sold for £48,000.

The price was a record for a Churchill; Sir Winston would no doubt have been delighted since he categorised himself as no more than an amateur.

The previous record for one of his works was £26,000, established minutes earlier when his "Poppe's Palace at Avignon" went to the Crane Kaiman Gallery in London.

The Mimizan was bought for

Mr. John Turner, a Toronto businessman. There was considerable interest in the Canadian city in the auction. The Toronto Sun had collected pledges from its readers to bid for the two paintings, but its top bid of £12,000 was swept away within seconds.

The size of the bidding caught Christie's by surprise. It had expected a price of up to £8,000 for the Mimizan and £7,000 for the Poppe's Palace. In all, the sale of the five paintings belonging to Churchill realised £86,300. This pleased the family enormously. Sir John Spencer-Churchill, Sir Winston's nephew, who watched the bidding, said he never thought for a moment

that the prices would reach the level they did.

The five paintings had been put in auction by Lady Spencer-Churchill. Sir Winston's widow, to meet rising costs. Although Sir Winston left her in what he considered to be comfortable circumstances, inflation and taxation have eaten into her income.

Other works in the sale of modern British and Irish paintings, drawings, and sculpture brought the total for the sale to £321,850. Two paintings by Sir Alfred Mannings went for near their estimated prices. Sinker II with Manny Mercer up fetched £15,000 and the Sailing paddock at Epsom made £12,000.

## Fleet St. print advance rejected by union

By Alan Pike, Labour Staff

PROPOSALS FOR introduction of computer-based new technology into the national newspaper industry were formally rejected by one of the unions most directly involved yesterday, as Fleet Street continued to be troubled by production losses.

Final voting by members of the National Graphical Association on the Programme for Action on new technology was 889 in favour and 3,778 against. Announcement of the result, which was confirmation of the inevitable so far as the NGA—the print industry's leading craft union—was concerned, was accompanied by a declaration from the union's president, Mr. Les Dixon, that the decision must be the end of the road.

"It means we must now have a new look at the situation and find some other alternatives, perhaps on a house basis and with an overall national policy attached to it," he said.

### Times stopped

The new technology proposals, though agreed by a joint standing committee of union leaders and newspaper management representatives, have attracted widespread hostility from employees. It is expected that the Programme will also be rejected by the members of the National Society of Operative Printers, Graphical and Media Personnel. The result of their ballot is expected on Monday.

The Times dispute also prevented its appearance to-day. Management said last night that a series of meetings with national and branch officers of NATSOPA had made "insufficient progress."

As the result of the NGA ballot was announced, attempts were being made to resolve a dispute which prevented The Times appearing yesterday. It stems from claims by two groups—the publishing chapel of the Society of Graphical and Allied Trades and the machine assistants' chapel of the National Society of Operative Printers, Graphical and Media Personnel—for extra payments which management says would be outside the pay policy.

When NATSOPA members refused to resume normal working despite a warning that they would be considered in breach of contract, the company announced that they were deemed to have dismissed themselves.

Production losses of national newspapers this year have already reached 22m. through a combination of disputes and general bad production. The Sun lost nearly 170,000 copies yesterday, and the Daily Telegraph 9,000 because of production difficulties.

The management of the Sun and the News of the World say it has lost 30m. copies in eight months; and 3.6m. copies of the Daily Telegraph and the Sunday Telegraph were lost in the first two months of this year.

### THE LEX COLUMN

# A flourish from Midland Bank

The All-Share Index has once again failed to get above the January 1976 high point which it came within an ace of penetrating on Thursday and any decisive movement looks unlikely in the coming weeks. The fall in money-market interest rates has slowed down to a snail's pace, and the authorities seem confident of being able to sit on their hands at least until after the Budget at the end of the month. Gilt edged securities are moving sideways, and so are most other stock markets around the world.

For the moment, the headlines are full of the political struggle for the next phase of the pay policy, and although these are having an impact on day-to-day price movements the general under-tone still looks firm enough.

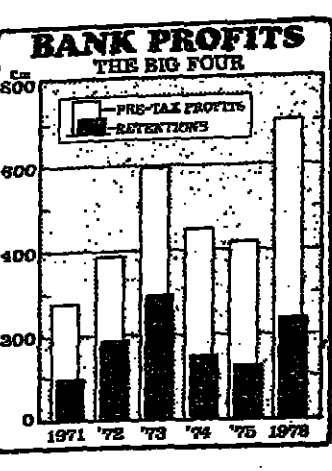
### Midland Bank

At £166.4m. Midland Bank's pre-tax profits are above almost all the brokers' estimates, and the gain of just over 100 per cent for the year (144 per cent in the second six months) brings the clearing bank results season to a close with something of a flourish.

Three special situations within the group provide part of the explanation. Thomas Cook's achievement of £2.5m. represented a pre-tax turnaround of just over 45m. and the Bland Payne insurance and banking subsidiary improved by £6.6m. to £15.7m. And whereas Samuel Montagu contributed a loss in 1976 after property loan provisions, it will have turned round smartly in 1977. Together with the absence of 1976's £3m. extra provision against advances, these factors could have been worth around £28m. to profits last year.

The share of profits of associates, too, was a useful £9m. higher. But there is no doubt that the clearing bank business has performed very strongly, with the domestic side as buoyant in profits terms as the overseas operations, though the overall 14 per cent rise in resources disproportionately reflects the fleet of exchange rates on foreign currency deposits. The sterling business has been sluggish in volume terms, but interest rates have been higher and over the year as a whole the deposit mix has been more favourable weighted towards current accounts

### Index fell 4.8 to 407.9



(though curiously enough the proportion of wholesale money was up from 25 to 30 per cent at the year-end). Midland has also made great efforts to keep expenses under control, after being hit by a one-third jump in labour costs in 1976.

### Two-way bet

Normally, few shareholders would be able to find anything pleasant to say about dividend controls but two events this week have thrown a curious sidelight on the working of the present system.

On Wednesday Hanson Trust placed its 26 per cent holding in Whitefort with institutional shareholders at a price of around 135p. It had bought the bulk of its stake at around 80p in the third quarter of 1975 and at the end of last year launched a 122p cash bid for Whitefort. The latter put up a spirited defence, coming out with a healthy profit forecast and a promise of a more than doubled dividend. The share price responded by jumping from 89p on the eve of the Hanson offer to a peak of 146p. Hanson decided not to raise its bid and instead placed its shares at a price some 50 per cent above

the market price to offer. Yesterday, Provident provided another point, placing its 2 stake in Cattle's fortnight after its bid referred to the Commission and is quietly lapsed. C took the opportunity its dividend smartly dent has pocketed against 20p on the offer. It is a mystic siders how Provident really have expected bid would avoid a reference.

Of course the T going to be impressive bids but a rules do have the a bid by a share holder into a way bet. A for Allied Brewer not the most content holders in Trust H

### JFB

The interim Johnson and Fifth firm that profits a year from £6.1m. tax. But the up largely a matter of tors, and borrow timed to edge up debt at the end was £40.6m.—same shareholders' an £34.2m. six month Capital spending at price are the culp reckons that they now easing.

### Weather

**U.K. TO-DAY**  
MILD. Local rain or drizzle spreading from W.  
London, S.E., Cent. S. England, E. Anglia, E. Midlands  
Sunny periods, cloudy later.  
Max. 11-13C (52-55F).

E. N.E., Cent. N. England, Edinburgh, Dundee, Aberdeen, Moray Firth, Cent. Highlands, N.E. Scotland  
Sunny periods, then rain or drizzle. Max. 8-10C (46-50F).

W. Midlands, Channel Isles, S.W., N.W. England, Wales  
Bright intervals, drizzle. Max. 12-14C (54-57F).

Lakes, Isle of Man, S.W. N.W. Scotland, Glasgow, Argyll, N. Ireland  
Rain or drizzle at times. Max. 8-10C (46-50F).

Orkney, Shetland  
Occasional showers. Max. 5-7C (41-45F).

.. Outlook: Rain at times in N. and W., mainly dry in S.E. Mild.

**BUSINESS CENTRES**

City	Yday	Mid-day	Yday	Mid-day	
	C	F		F	
Alexandria	R 12	54	London	S 13	55
Amman	S 12	55	Lyons	S 13	55
Athens	F 15	61	Madrid	S 13	55
Bangkok	S 12	55	Manila	S 13	55
Bombay	S 12	55	Mexico	S 13	55
Buenos Aires	S 12	55	Nairobi	S 13	55
Cairo	S 12	55	Paris	S 13	55
Calcutta	S 12	55	Rangoon	S 13	55
Colon	S 12	55	Singapore	S 13	55
Hankow	S 12	55	Tokyo	S 13	55
Hong Kong	S 12	55	Yokohama	S 13	55
London	S 13	55			
Lyons	S 13	55			
Madrid	S 13	55			
Manila	S 13	55			
Mexico	S 13	55			
Nairobi	S 13	55			
Paris	S 13	55			
Rangoon	S 13	55			
Singapore	S 13	55			
Tokyo	S 13	55			
Yokohama	S 13	55			



MR. RAVI TIKKOO  
Fever of the mind is stronger than money.

Globtik Venus, and Tikko has just set off another spasm of "how's he going to do it?" with the announcement that he may spend \$1bn. on three nuclear-powered ships.

Tikko is fond of perplexing sceptical questioners by saying that his ship deals are put together so that the risk to Globtik Tankers of any disasters, whether man-made or natural, is non-existent. Only the end of the world, he said this week, would be sufficient catastrophe.

Inevitably, his financing of supertankers is intricate and makes maximum use of what benefits in terms of taxation and State aid are available, so the relevance of the modest (£1,000) Ordinary share base of Globtik Tankers is distinctly marginal except as far as its location and potential are concerned.

But beyond the technicalities, the most important, and understood by the most hidden aspect, is Tikko's tailoring of the finance available from bankers to the revenue accruing from shippers.

But like so many other single-minded entrepreneurs, Tikko does seem to be encountering problems in adjusting to the fact that others, particularly in the form of organised labour, want maximum shares in the fruits of his argyle mind.

Using an argument few socialists hear without irritation, 44-year-old Tikko argues that he is a worker too, and a harder worker than those who crew his ships.

Tikko has seen enemies about him before. He has talked of being the victim of industrial espionage when deal-making. He moved his celebrated string of race horses, trained by Scobie Breahey, out of Britain to France because of VAT, and then quite France in high dudgeon because of dope testing. The horses are now in New York, but Tikko claims lately he only ever leased them from a Bahamas company.

Even if the non-numerate constantly marvel at Tikko's deft way with calculators, the man himself thinks there is rather more to life: "I believe that the power of the mind is stronger than the power of money."

## U.S. may still decide to buy Germany's Leopard tank

BY DAVID BELL

WASHINGTON, March 4.

DR. HAROLD BROWN, the U.S. Defence Secretary, is considering his response to fresh pressure from West Germany for the U.S. to stop the development of its new tank and buy the West German Leopard instead.

Bonn has so far not directly proposed cancellation of the American XM-1 tank project, but at least one senior member of the Bundestag has been in contact with the Pentagon, and it is widely believed here that the West German Government shares his view.

Herr Georg Leber, the Bonn Defence Minister, visits Washington later this month.

The Bonn initiative is viewed with mounting concern by the U.S. Army, whose evaluation convinced it that the U.S. tank is superior in most respects.

Late last year the Ford Administration signed a \$200m. deal with Chrysler to build a prototype of the tank, and both the company and the Army are matching the New German approach very closely.

Britain is affected by the

revival of West German attempts to persuade the Americans to buy the Leopard after all. In the first place the U.K. is involved in fierce competition with the Germans in the design of a 120-mm gun which might be fitted to a new Nato battle tank in about five years.

Of more immediate importance is the link that the Germans clearly see between the new tank and the U.S. desire that the Germans take part in the NATO project to buy AWAC early warning radar aircraft, a project that will cost about \$2.4bn.

Bonn has made it abundantly clear in the past week that it sees no reason why it should take part in the AWAC project without some quid pro quo on the tank.

Dr. Manfred Woerner, chairman of the Bundestag defence committee made this very clear earlier this week.

Dr. Brown, the new Defence Secretary, is well aware of his view.

This may well be part of the reason why the Department of

Defence apparently leaked a report soon to be issued by Dr. Brown which calls for much greater standardisation of weapons. It may well have been intended to soothe German feelings.

A German decision about the AWAC is being urged by the end of this month by Britain, which must decide then whether to go ahead with the project to use Hawker Siddeley Nimrod as a substitute for the Boeing 707s, which are used as AWACs.

Britain has been under some pressure in the past two days to go ahead with the Nimrod project.

The attempt to design a common NATO battle tank goes back some years, and appeared by January finally to have run aground.

But President Carter has made much of the need for standardisation, and it could be that Dr. Brown will use the tank issues as a symbol of the fact that the U.S. really means what it says and is prepared to buy the Leopard.

## Falklands prefer to stay British

By Hugh O'Shaughnessy, in Port Stanley March 4.



THE NEWS that Argentine businessmen are making moves to buy the Falkland Islands Company cannot but increase the uncertainty about the colony's future that has existed here for decades.

"The blow to the fragile self-confidence of the 1,900 islanders comes within a fortnight of the visit of Mr. Edward Rowlands, Minister of State at the Foreign and Commonwealth Office.

The unremitting pressure of successive Argentine Governments which have sought to establish sovereignty over a territory discovered by British sailors at the end of the 18th century, and under continuous and effective British control since 1833, has not affected the islanders' sentiments that they are entirely British and wish nothing more than to remain in an undisturbed colonial relationship with London.

The quiet streets of this village of 900 people are lined with terrace houses which to all appearances could have been shipped out bodily, with their gardens of lupins and fuschias, from the quieter parts of Bognor Regis.

Across the three-mile-long harbour stand the Royal Navy fuel tanks, a testimony to the time long since past when the Falkland Islands were an important strategic base controlling Cape Horn, the only sea route between Atlantic and Pacific Oceans,

before the inauguration of the Panama Canal.

The scenery on the northern horizon is reminiscent of the more mountainous islands of the Hebrides in the warm autumn sun. West Store, the village's main shopping centre and an adjunct of the Falkland Islands Company, is doing its usual brisk trade in the lines of household goods, from Westcoast to New castle. Brown ale and Matchbox toys, that any village housewife in Britain would expect to find in her local supermarket.

The islanders' proximity to Argentina is visible only in the presence of the offices of LADE, the Argentine airline which runs a weekly service to Comodoro Rivadavia, the biggest town in Patagonia, two hours away by jet liner, and in the vehicles of YPF, the Argentine State oil company, defiantly sporting Argentine number plates, which distribute fuel in the village.

With no television programmes to watch and no cinema to go to, the principal entertainment tonight will be the dance which the crew of the Royal research ship John Biscoe, recently arrived from the British Antarctic Territories, will be giving before she sets sail for Britain.

Continued from Page 1

## Leyland may be forced to shut plants soon

A fresh trouble spot yesterday when 17 men at two Rover components factories in Birmingham stopped work over a premium payment disagreement, making Range Rover production impossible and causing 1,500 lay-offs.

Leyland's attempt to put a damper on the atmosphere of confrontation followed the statement by Mr. Harry Urwin, deputy general secretary of the Transport and General Workers' Union, and a member of the National Enterprise Board, that he might resign over the way the crisis was being handled.

Mr. Urwin said that the Government's support for the strong statement from the National Enterprise Board had been agreed "unanimously."

Last night Mr. Derek Whitaker, Leyland managing director, said the company could and should be making a profit.

"... if we could only co-operate and produce consistently like all our competitors in Europe, Japan and North America."

He told the Institute of British Carriage and Automobile Manufacturers in London that the company's problems lay in the grass roots of British industry.

"The greatest obstacle to progress was our aversion to change."

"Any deviation from current practices is cause for concern, suspicion and considerable hostility."

"But change on the largest scale and in the shortest time cycle ever is vital to the successful reconstruction of Leyland cars."

Unless this was accepted by all employees—"the cloud hanging over us will darken until the storm breaks."

### LEYLAND DISPUTES

#### TOOLMAKERS' STRIKE Day 15

Strikers: 3,000  
Laid off: 28,000  
Models halted: Princess and Maxi (Cowley), Mini and Allegro (Longbridge), MG sports cars (Abingdon), TR7 (Liverpool), Sharp's vans (Cannon Lane, Birmingham).

#### OTHER DISPUTES

1. Triumph Coventry  
Strikers: 150  
Laid off: 5,000  
Models halted: Entire Triumph saloon range.

2. Rover Solihull  
Strikers: 36  
(at non-Leyland component supplier)  
Laid off: 1,500  
Models halted: Land Rover.

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